





WE ARE HUTCHIES

Hutchies acknowledges the Traditional Custodians of the land on which we work, live and play. We recognise their continuing connection to land, water and community. We also pay our respects to Elders past, present and emerging.

06 DIFFERENCE

08 Capable

30 ACCOMPLISHED

SINCE 1912

WELCOME

66

The story of Hutchies has great appeal to all of us as a community and as individuals. There is something real, genuine and inspiring about it – 5 generations – across each one – authentic, purposeful leadership with a clear vision – a shared ethos firmly grounded in integrity, diligence and service. A culture where relationships are key, where people matter, where people take care of each other, pulling together – hugely critical in this rigorous competitive industry – construction. Where that Australian thing we call "a fair go" is solid, understood and agreed.

Hon Dame Quentin Bryce AD CVO, former Governor-General of Australia

HER MAJESTY THE QUEEN'S AUSTRALIAN REPRESENTATIVE / AT HUTCHIES' 105 CELEBRATIONS, JULY 2017



Hutchies is a construction company like no other. Our success has been built on foundations of stability and leadership. We remain 100% Australian owned and have had five generations of Hutchinsons preside over the business. From our unique organisational structure to our relationship based business model, we are proud of our trail-blazing history and distinctive culture.

We've never been a conventional construction business - and this continues to be a differentiator for us. Our achievements are the products of integrity, lifelong relationships, and a whole lot of heart - characteristics rarely seen in modern business. We're Australia's largest privately owned construction company and we're committed to staying that way. No public listing. No international sell-off. Just a proud Aussie business that has managed to cultivate a rare balance between sophistication and old fashioned family values.

We reap the benefits of a decentralised structure that sees skills replicated across multiple teams. This has worked so well because it allows us to transfer capability as demand requires. We can readily redeploy resources to where they are needed most, without compromising the outcomes of other projects.

Hutchies has a track record of working hard to increase capability, build technical expertise, and seek out innovative solutions, while continuing to invest in the enduring partnerships with subcontractors and clients for which we are well-known. We've always been about people and relationships. This is reflected in the longevity of our employees, (who stay with us an average of 16 years), our decades-long relationships with suppliers, and our track record of repeat clients.

Our people focus extends to the communities in which we work. We always help out where we can, and feel genuinely rewarded by making a difference. We are committed to consultation, collaboration and capacity building in the communities and businesses that we build in. Pop-up training schools, our dedicated Indigenous Employment Program, community forums, and supporting local businesses through our purchasing power are just some of the ways that we contribute.

From relationships, to know-how, and the sheer numbers to get the job done, Hutchies ticks some important boxes. We have the technical capability, robust financial position, subcontractor alliances, and breadth and depth of resources to take on virtually any job - large or small. Size, agility, and expertise. With Hutchies you get the complete package.

ott Hutchinson Chairman



Managing Director

DIFFERENCE WE ARE HUTCHIES

GOLD COAST

CAIRNS

We employ locals in every region in which we operate.

SYDNEY



SUNSHINE COAST

DARWIN

NEWCASTLE

Hutchinson Builders and Consolidated Properties have a long history of collaboration. We've worked in partnership on almost 100 projects over some 30 years. Long-standing business associations like these are few and far between – especially in property and construction. The bond between Consolidated and Hutchies is based on trust and mutual respect that has strengthened over decades of successfully working together. As a builder, they bring a depth of perspective that's rare in their field. They question assumptions, and see opportunities to make improvements and add value on design. There are not many builders we trust to make a success of our developments and Hutchies will continue to be our go-to D&C Contractor.

Don O'Rorke, Executive Chairman Consolidated Properties Group

FAMILY AFFAIR

Hutchies is a privately-owned Australian family business – now 110 years old and built through five generations. Third generation Jack Hutchinson (Snr) AM is recently retired. Fourth generation Scott Hutchinson is the Chairman. Fifth generation Jack Jnr is a Director on Hutchies' Board.



With numbers like a \$2.66B turnover, 1700 employees, 300 projects a year, and a \$388M debt-free balance sheet, we look a lot like a BIG builder. But we're just as happy building a family home for one of our many clients as a \$400M tower in the city.



FAIR & NON-ADVERSARIAL Our reputation with all stakeholders is one of decency and respect. We're nonadversarial and non-litigious. If there's an issue we figure it out together. We treat our subbies like our own employees. Hutchies ranked #10 in IBISWorld's Top 500 Private Companies list by revenue for 2022.





In 2017 we were proud to be named Large Employer of the Year at the Australian Training Awards for the second time. We are the only builder ever to be awarded the title twice, and we pin much of this success on our philosophy of giving back to the industry and the broader community.

AUSTRALIAN TRAINING AWARDS

Hutchies has 100+ apprentices and cadets. We conduct all training in-house, starting with pre-apprenticeships through our own registered training organisation right through to our Future Leaders training. Our course completion rate is well over 90%.

We also own and operate modular construction facilities in Yatala, Toowoomba & Newcastle.



SINCE 1912

CAPABLE

Hutchies is a unique organisation on the construction industry landscape. We're committed to finding a tailored solution for each individual project — there's no one-size-fits-all approach here. We run everything in-house, and have worked hard to develop the right internal processes to support a complete end-to-end construction solution. With Hutchies you get technical capability, with an unrivalled breadth and depth of talent, backed by robust systems and a century of experience.



In 2003 I started with Hutchinson Builders and as they say, 'the rest is history'. I love my job ... I could not see myself doing anything else.

TERRY BOWDEN, SITE MANAGER — JOINED HUTCHIES 2003

PEOPLE

There's something about the Hutchies culture that sets us aside from other builders. We are committed to working inclusively with everyone involved with a project. We celebrate achievements together, support local communities, and believe in a 'fair go' for everyone.

The average tenure of our staff is something unequalled anywhere else in the industry. On average, our people stay with us 16 years or more. This speaks volumes about the type of organisation we are – and the work that we do. We all know that continuity of personnel throughout a project has a huge impact on its success. Our 'Hutchies Veterans' will give you the surety of consistency and reliability over the duration of your project. The team that kicks off your project will remain on it until the end.

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For Hutchies, giving back to society starts with taking care of our own people. Our people are our most valuable resource, and we invest in our employees through ongoing training and development, providing opportunities for skills development and nurturing our future leaders. Our employees can move through their entire career with Hutchies – from apprentice to team leader and more.







Average tenure of our people



200+

Regular annual social events



We originally started our award-winning training centre in response to a skills shortage in the construction industry. Hutchies was struggling to find people who were suitably qualified to work on our projects, and in true Hutchies' style, we designed our own solution to the problem. We approached the Department of Education and Training to work with us to set up an enterprise based registered training organisation (RTO). What eventuated was a skills development program that provides real-world, hands-on training for apprentices. Hutchies gives its apprentices ongoing support to develop their careers throughout the business. Today, the school continues to provide accredited training and enterprise-based learning experiences across the industry — not just in our own company — and celebrates a completion rate of over 90%.







12+ Hutchies Training Awards held



70+ Careers in the industry all accessible via Hutchies "

When I first started at Hutchies I remember thinking it was too good to be true; there is a friendly and positive vibe, fun-hearted banter, people are only too happy to help each other out and there is an abundance of resources at your fingertips.



ILIAS PANAYI, SITE MANAGER — JOINED HUTCHIES 2013



The encouragement I have received

at Hutchies has allowed me to take

advantage of every opportunity I have

and continue advancing in my career.

been given and has allowed me to grow

If it wasn't for Hutchies I don't think we'd have nearly as good employees as we do.

AMANDA PENNYCOCK, WHS MANAGER — USHER



Hutchies has always looked after me, so in return I work hard each day and hold a strong loyalty to them. I enjoy the variety of jobs I have done, which has allowed me to travel Queensland.

AL GUNDY, LABOURER — JOINED HUTCHIES 1993

SUPPORTING FIRST AUSTRALIANS

Hutchies is working with some of Australia's largest companies in a partnership with the Federal Government to increase Indigenous participation in the workforce. The Employment Parity Initiative was launched by the Federal Minister for Indigenous Affairs in 2015, and set an ambitious target of placing an additional 20,000 First Australians into private sector jobs by 2020. The aim is to ensure Indigenous representation across businesses throughout Australia and help close the gap between Indigenous and non-Indigenous Australian workers.

BREE HOEK, NATIONAL PROCUREMENT MANAGER - JOINED HUTCHIES 2007

Under our Statim Yaga (Start Work) program, we set a bold target to train and place 350 Indigenous jobseekers into employment within the construction industry in three years. We reached our initial goal in January 2019 — five months early — and reached our target of 550 placements in mid 2021. We're proud of this achievement, which would not have been possible without the support of our subbies and suppliers. We aim to continue to build on our achievements and embed this approach as standard within our business.

Our ethos and organisational culture are strongly aligned with Aboriginal and Torres Strait Islander communities, businesses and individuals. Similarly to Aboriginal culture, Hutchies builds relationships based on hard-earned trust and respect. We recognise that much can be learned and gained by working collaboratively with Indigenous communities and our aim is to develop lasting and beneficially mutual relationships in the areas we operate. Part of our future direction is to establish Hutchinson Builders as the company of choice for building infrastructure in and around Australia's Indigenous communities, and as an employer of choice for Indigenous Australians.

Hutchies won the 2020 Reconciliation Awards for Business from the Queensland Government, recognising the huge impact our Statim Yaga initiative is making.

BUILDING Local capacity

We use our weight to create opportunities, not only through jobs creation, but by making a lasting impression via building skills capacity across the entire construction industry. Skilled tradespeople remain a much sought-after resource, and the opportunities for skills growth and capacity building in the local community are enormous.

Through our registered training organisation, Hutchies establishes 'pop-up' training schools on various project sites. These miniacademies deliver on-the-job training for apprentices and undergraduates from across the industry, helping to provide education and employment opportunities and feed future demand for quality people in the construction sector.

We are closely aligned with state government procurement policies around Australia and operate under principles of maximising local suppliers' opportunities to participate first while delivering value for money. Our clients can be confident that Hutchies' projects deliver top value, and advance the economic, environmental and social objectives for the long-term wellbeing of the community.







Construction Sustainability & Technology

CARING

We take the view that construction is fundamentally about people. We've been creating the structures in which people live, work, study, and play for over a century. And we've been stepping up to take responsibility for the social, economic and environmental implications of our work since before a triple bottom line was even a thing.

To us, it's about keeping in touch with our strong family values, staying connected with our communities, giving back, and doing the right thing. We're genuine about having a positive impact on the communities we work in, and we're committed to ensuring our business activities and, where possible, those of our suppliers and business partners are being undertaken in a socially and environmentally responsible manner. Over and above being a good business citizen, Hutchies is all about people. We love to help out where we can and find joy in investing in the communities around us.

We were humbled to have been recognised by the QCF as 2019 Corporate Philanthropist of the Year.

EMPLOYMENT Parity initiative

So far we've trained and placed more than 700 First Australians into construction careers since 2015. Our Indigenous employment program started in partnership with the Federal Government's Employment Parity Initiative. We are proud to continue creating construction careers for Indigenous Australians.





HUTCHINSON HONEY BEES

As part of our responsibility to look after the environment, Hutchies has joined the 'urban bees' movement to do our bit to help tackle the serious decline in the world's bee population. Beehives have been established on the roofs of our six Queensland offices as well as Hobart, Sydney, Melbourne and Coolangatta, and all now have thriving colonies.



NAWIC Our support of women in construction is more than talk. Annually we contribute to the National Association of Women in Construction (NAWIC) to support and encourage this equal right. Hutchies has a 12.61% female participation, well above the 4.7% industry average.



T R A D E M U T T Hutchies has partnered with Trademutt to develop our own high vis shirts that act as conversation starters to tackle mens' suicide in Australia head on. These shirts contribute 5% of profits to TIACS.



QCF 2019 Corporate Philanthropist of the Year



TRADEMUTT / THIS IS A CONVERSATION STARTER FOUNDATION



T O W N S V I L L E C O W B O Y S



M O V E M B E R F O U N D A T I O N



SHAKE IT UP AUSTRALIA FOUNDATION



N A I D O C W E E K



RED NOSE DAY



D A R W I N F E S T I V A L

THE NATIONAL

ASSOCIATION OF WOMEN

IN CONSTRUCTION

AUSTRALIAN INSTITUTE

OF ARCHITECTS

Starlight children's foundation

STARLIGHT

CHILDREN'S FOUNDATION

NawiC The National Association of Women

> Australian Institute of Architects



A E I O U F O U N D A T I O N



ILLAWARRA HAWKS



NATIONAL TRUST OF AUSTRALIA (QLD)



QMUSIC



LIFEFLIGHT



B R I S B A N E B R O N C O S



PROPERTY INDUSTRY FOUNDATION



THE DISTINGUISHED GENTLEMAN'S RIDE



BRAVEHEARTS

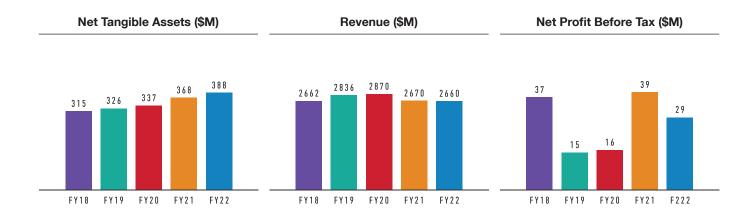


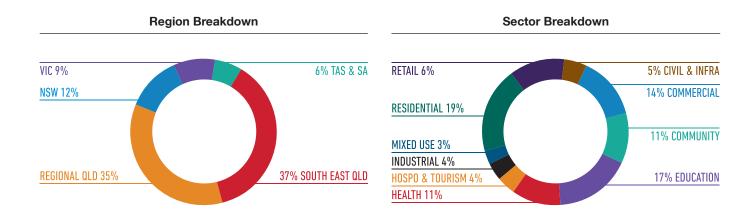
MATES IN CONSTRUCTION

STABILITY

2021/22 HIGHLIGHTS

In what has been an unprecedented few years globally, Hutchies' long history of building and growing sustainable relationships has put us in good stead. This along with our strong, debt-free balance sheet has assisted in the company being able to manage the COVID-19 environment. The Hutchinson family continues to maintain 100% ownership and this will not change, as fifth-generation Jack Jnr has entered the business full-time.





Resilient (ruh-zi-lee-uhnt) *adjective* able to withstand or recovery quickly

Trustworthy (truhst-wuh-thee) adjective able to be relied upon as honest or truthful

Established (uh-sta-bluhst) *adjective* having done something for a long time



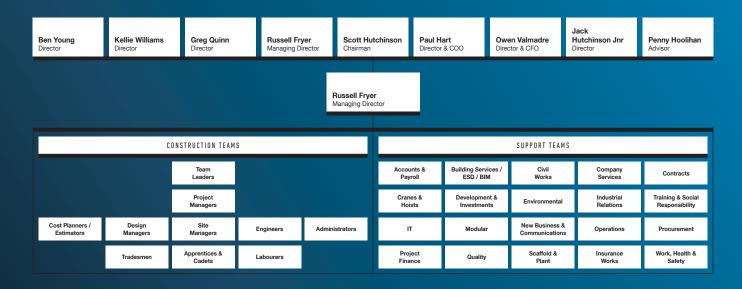
STRUCTURE

Hutchies' unique organisational structure is one of our key differentiators and a cornerstone of our success. Our flat reporting line provides unparalleled flexibility in the allocation of resources, with each project team handpicked by the Managing Director to find the perfect blend of skills and customer alignment.

Our decentralised structure delivers significant benefits in terms of diversification. It affords us the means to facilitate multiple layers of variation in our work. Our teams operate across a spectrum of sectors, locations, and project sizes. The range of skillsets and knowledge varies according to team specialisations, and is ultimately transferrable across the organisation, allowing rapid upskilling should the need arise.

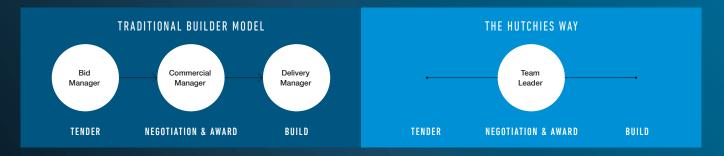
Each team functions relatively autonomously as if it were its own self-sustaining entity. Team Leaders are empowered to take ownership and responsibility for the performance of their team, not just as individuals, but in terms of project outcomes and profitability. Every team is responsible for its own business development, cost planning, programming, recruitment, and the delivery of projects – as well as profitability. This unique approach encourages a sense of ownership and pride in project outcomes that galvanises the team, inspiring everyone to go the extra mile. People feel a connection to what they are building and take personal pride in ensuring the best possible outcomes. This is the essence of the Hutchies culture and a clear differentiator for us.

Our structure also enables a breadth and depth of capability characteristic of a tier one or two builder. We have the resources and capacity to provide a full team of in-house project management professionals, designers and engineers. And yet we have retained the hands-on approach that has got us to where we are today. With Hutchies you get the best of both worlds: the grunt and dependability of the big guys, together with agility and flexibility of a much smaller operator.



SIMPLE HIERARCHY

We operate under a simple model to deliver projects, a method that fosters complete team ownership from start to finish.



INDUSTRY LEADERS

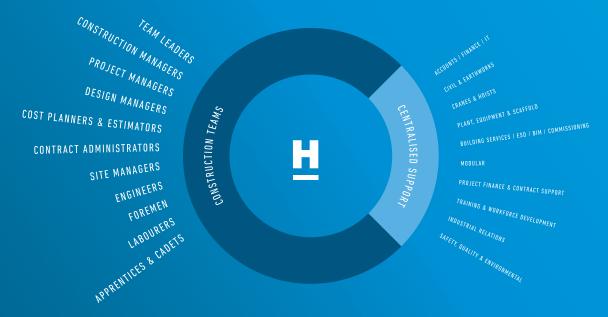
Hutchies' Board has a practical combination of construction, financial and general business management, and operational experience.



Back left to right / Russell Fryer, Greg Quinn, Scott Hutchinson, Ben Young, Owen Valmadre Front left to right / Penny Hoolihan, Jack Hutchinson Jnr, Paul Hart, Kellie Williams

CONSTRUCTION FOCUSED DELIVERY

Hutchies' structure is focussed on project delivery. Our construction teams are at the heart of our business and are supported by shared essential functions.



Our flat management structure is typical of our culture: inclusive and accessible.

OPERATIONAL SUPPORT



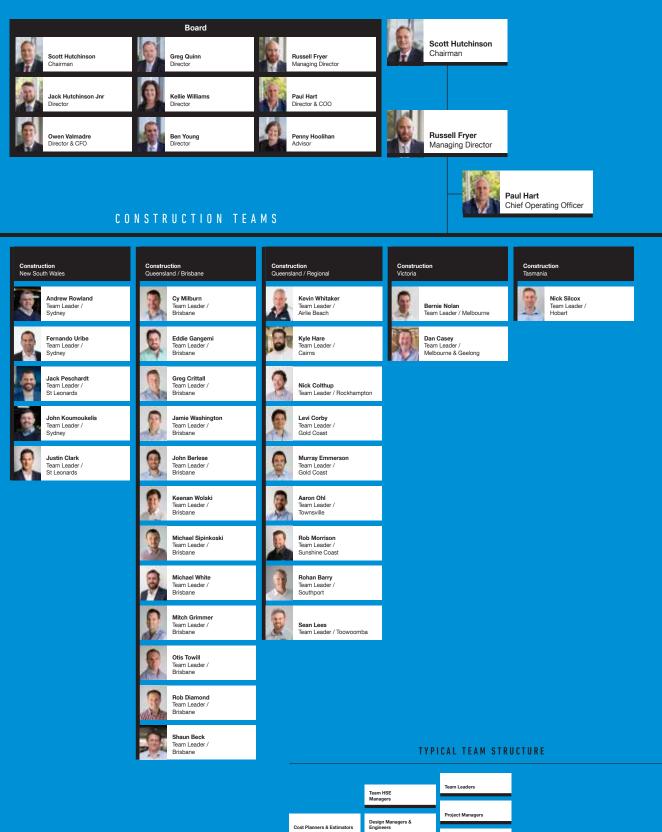






ACCESSIBLE STRUCTURE

J HUTCHINSON PTY LTD



Site Managers

Leading Hands

despeople

Supervisors / Foremen

Apprentices & Cadets

Administrators

Labourers

HSE Advisors & Quality Champions

RESOURCES

EQUIPMENT

Hutchies owns more cranes than any other builder in Australia. This, together with our extensive array of hoists, vehicles and other machinery, allows us to provide competitive pricing on projects. We rarely compete for equipment hire during busy construction periods.

Our machinery fleet includes Moxy trucks, graders, excavators, water trucks, concrete pumps, bobcats, scissor lifts and boom lifts. With a diverse array of the highest quality cranes and hoists, Hutchies can cater to a wide range of projects undertaken by the company. The fleet includes electric and diesel cranes in both the hammerhead and luffing variety, alongside both Alimak and Pega hoists.

We own more than 185,000m² of galvanised, kwickstage scaffold which is maintained and distributed from our Bowen Hills yard. Satellite facilities in Cairns, Townsville, Sydney, and Melbourne ensure that we are able to reach projects across Australia to provide our consistently high quality equipment.



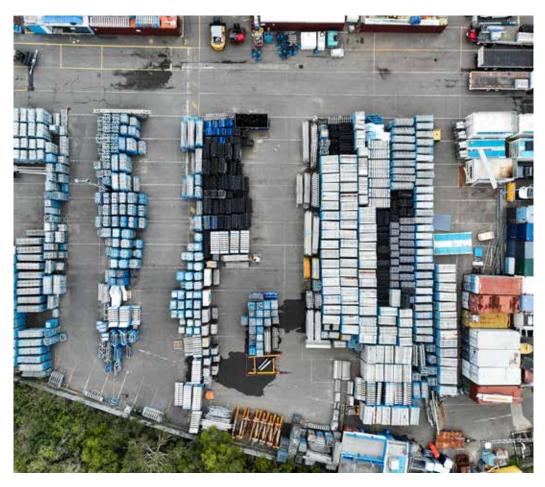


Cranes and hoists















IN-HOUSE LABOUR

Hutchies' employee base runs the gamut of construction capability. We engage resources across a range of skillsets to ensure we have the right people to work throughout each stage of the project from design through to commissioning.



We have a strong preference for employing our own tradesmen and labourers so that we avoid being at the mercy of the ebbs and flows of the employment market. This is a deliberate tactic to manage risks that impact on quality and timely delivery. From traffic controllers, to crane and hoist drivers, and concreters, it can be hard to get good people on site at the right time, so when we find them, we keep them.

This approach was particularly beneficial for us on the Brisbane Skytower project. Completed in 2019 on a very tight schedule, this massive tower used a staggering 56,000m³ of concrete. With the clock ticking, we did not want to risk program slippage through a shortage of concreters. Our solution was to self-perform the concreting in its entirety. This mitigated any potential risk of resources being unavailable in the market to adequately service the project's critical path. Having our dedicated concreters from start to finish also ensured consistent quality.

















CONNECTED

Our decades long relationships with trusted subcontractors and suppliers sets us apart from other builders. We know that our subbies would rather work with us than most other builders — they tell us that up to 80% of their work is on our projects. They know how we work and are proud to be part of the extended Hutchies family. Together we share a common loyalty and passion for delivering quality outcomes for our clients.



KONE has worked with Hutchies for over 15 years, and our companies have successfully grown together. Although Hutchies' turnover has grown significantly and has earned them a reputation as a big name builder in the industry, they have hung on to the values and ethics and we are proud to work alongside them.

KONE

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Hutchies has been resolute in the commitment to their values and ethics that led to their success and we are proud to work alongside them. Nilsen and Hutchison Builders share both a commitment to our respective values and a proud 100+ year history and we are proud to support them.

NILSEN

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Hutchies are a preferred client for us. We know we can trust that they will do the right thing by their client and by us as a subcontractor. Our long history and good rapport – as well as Hutchies' track record of simply being consistently good to deal with – mean that their jobs are always a preference for us to work on.

ADVANCED PRECAST

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Hutchies is one of our biggest customers and certainly the best to deal with. Our mutual respect and open and honest communication are key factors in achieving great outcomes.

TENSIONED CONCRETE

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In our opinion typical tier 1 contractors no longer deliver benefits to clients or projects. With their unique team model, Hutchies is one of the few tier builders that still delivers great results. We value our relationship with Hutchies.

INFINITY CONSTRUCTIONS

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Our experience is that Hutchinson Builders can offer their clients cost competitive, high quality projects due to their underlying culture which is best described as creating win / win relationships. In addition to this they share our own corporate values of providing projects "Built in Certainty" with "Smarter Building Solutions".

VAE GROUP

"

The one value we place with Hutchies is the very stable leadership of the company and their accessibility at any time. They put special emphasis on creating strong alliances with subcontractors which form lasting relationships.

HEINRICH

"

There are a limited number of builders in Brisbane that have the capacity to make a success of a project of any size. We believe Hutchies has the capability, the skills, and the resources to deliver great results. Our long-standing relationship creates loyalty that we do not extend to other builders.

OCTEROS CABINETS

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We have been working with Hutchinson Builders for more than 10 years. We have built 100+ projects together, valued at more than \$240M. We have always found Hutchies to be fair and equitable in their dealings. They are honest and ethical, and share our values of delivering quality results.

SCOOTER GROUP

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G James is delighted to endorse Hutchinson Builders as one of the most accomplished and reliable builders we've ever worked with.

SINCE 1912

G JAMES

S E R V I C E S

While our scope of services might be broad, we believe the whole offering is so much more than the sum of its parts. Hutchies is a true construction partner, working with our clients to create holistic tailored solutions that achieve the best outcomes for their specific needs. We are strong advocates of early involvement and return to first principles to ensure our customers get the best bang for their construction buck.



CONSTRUCTION Think of us as your trusted construction adviser. Whether you need a traditional build, design and construct, or early contractor involvement (ECI), we'll align with you to bring your vision to life.



CIVIL AND EARTH WORKS

We're not just about buildings. Hutchies' civil works experience includes roads and bridges, residential and industrial land development, water reticulation, pipes and drainage, concrete structures, and earthworks.



COST PLANNING

As a big builder, we tender a lot of projects (1,000+ per year). This means we collect loads of cost data to help get our pricing on point. With the strength of 50+ estimating and cost planning experts backed by real-time data gathered across a diverse range of projects, Hutchies provides the most current and competitive cost advice.



PROJECT FINANCE Finance can make or break a project. We work with clients to structure construction contracts that work for everyone. Our ability to manage program, trade and cost risks associated with delays in unconditional funding for our clients is a big part of the Hutchies difference.



PLANT AND EQUIPMENT

We've minimised our exposure to the ebbs and flows of equipment hire by maintaining a modern inventory of virtually all the plant and machinery we could ever need. All our gear is owned, operated and maintained by Hutchies. This offering means we can ensure our construction programs will never be impacted by the unavailability or malfunction of equipment.



QUALITY, ENVIRO & SAFETY MANAGEMENT Safety, environment, and quality are inextricably linked. We understand that achieving the highest standards across

understand that achieving the highest standards across these areas is more than just a 'tick and flick' of standard rules and regulations. We do more than pay lip service — we work with our clients to tailor safety, environment, and quality plans that are specific to each project.



L A T E I N V O L V E M E N T

PLANNING

TENDER

CONSTRUCTION



BUILDING SERVICES, ESD, BIM & COMMISSIONING With the right combination of building services, ESD, BIM, and commissioning services, we deliver measurable value through a deep understanding of capital and whole-of-life cost considerations, energy efficient design, and equipment and systems selection.



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MODELING, VIRTUAL REALITY AND MORE
As our design expertise has grown, we have further
developed our in-house modelling capability to include
virtual reality, construction modelling and 5D modelling to
add even greater value. These advanced techniques enable
clients and project teams to interact with the design, spot
inaccuracies and introduce amendments in a way that other
methods simply cannot.
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TRAINING & WORKFORCE DEVELOPMENT Each year our dedicated training centre trains 120+ apprentices and delivers pre-trade training courses to more than 200 students on building sites around Australia. We offer training to the whole industry, as well as internally. We've also developed a dedicated Indigenous Employment Program which supports long-term relationships between Aboriginal and Torres Strait Islander Communities and the broader construction industry.



MODULAR

With our own modular fabrication facilities, Hutchies has been at the forefront of this space for decades. From student accommodation to modern health care facilities, and our customised bathroom solutions, we've used modular technology to create buildings that look like they were built in-situ.



VALUE MANAGEMENT

Sharp pricing doesn't stop with the tender process. In our experience, value management comes about as a natural result of the project development process – and it's one of our key strengths. With early involvement, Hutchies can provide, on average, between 5-10% savings on construction costs.



DESIGN MANAGEMENT

As experienced Design and Construct builders, we know the vital role design plays in our projects. Our dedicated in-house design management team includes architects, designers and engineers, who, together with our building services specialists, will meticulously manage the design process using a proven framework.

REGIONS

Getting established in a new region means exactly that to Hutchies — putting down roots. For us, entering a new market is a commitment for the long haul. We employ local people, invest in our own premises, connect with local suppliers and communities, and lay the foundations for a future.

Esta



FAR NORTH QUEENSLAND

Hutchies Veteran Paul De Jong (1995 Constructor of the Year) set up our Cairns office in 1997. Today, Hutchies owns the office, as well as a yard. The local crew of around 30 people is headed up by Team Leader Kyle Hare and they build around 25 projects annually.

NORTH QUEENSLAND

Servicing the North Queensland region from Mackay to Cairns and West to Mount Isa, our Townsville team, led by Peter Lee, has built more than 300 projects valued at over \$400M. Like many of our regional offices, the team draws strength from its close bond, and capitalises on group wisdom to find the most practical and efficient construction solutions.

CENTRAL QUEENSLAND

Although we established our permanent office in 2010, Hutchies has a historic connection with Central Queensland. We've worked in the region since we built the Berserker Street State School in 1916. Team Leader Kevin Whitaker leads our Airlie Beach / Moranbah team, while Nick Colthup heads up our Rockhampton office.

SOUTH EAST QUEENSLAND,

WESTERN DOWNS & NORTHERN RIVERS

From humble beginnings in Brisbane back in 1912, we have built our presence in the region to include permanent offices and yards in Toowoomba, Northern Rivers, and on the Sunshine and Gold Coasts.

NEW SOUTH WALES

Our Sydney office came to life off the back of a series of inner-city projects in the early 2000s. Since then, the office has continued to grow. We set up a second city office in St Leonards to accommodate continued growth. In 2019, we opened a Newcastle yard.

VICTORIA

Established in 2007, our Melbourne office has built more than 100 projects worth over \$700M. Our Victorian team now has almost 100 employees spread over three locations including our Geelong office which was established in 2018.

TASMANIA

We established our Hobart office in 2009 with just two employees. Under the leadership of Nick Silcox, Hutchies has become firmly embedded in the Hobart building and construction sector.

SINCE 1912

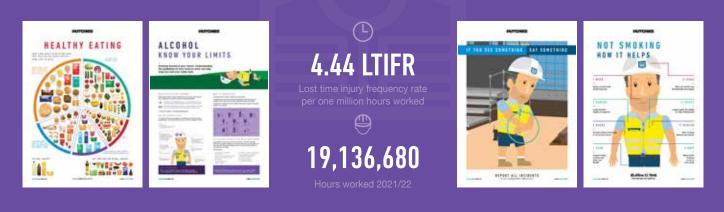
SYSTEMS

SAFETY

There is no task so important or urgent that it releases the company or our people from the responsibility to ensure a safe and healthy construction environment for our employees, our clients, and the community.

Safety is intrinsic to our operating model and we make it the responsibility of all employees, subcontractors and anyone involved with the operation of the organisation. Safety forms the foundation of all our key project execution plans. Our systems are compliant with the most rigorous of client requirements – including those necessitated in the government and resource sectors. Within this framework, we foster an approach of responding to the specific conditions at hand, rather than imposing blanket, 'one-size-fits-all' prescriptive controls.

Hutchies stays on top of current issues impacting health and safety across the industry. We regularly run safety campaigns and empower everyone from site managers through to apprentices to call out unsafe behaviour and take action to prevent incidents. In the unfortunate circumstance that an incident occurs, Hutchies has the support systems in place to ensure the best possible recovery. With comprehensive return to work and EAP programs, we make sure injured workers have a positive stay at or prompt return to work.



ENVIRONMENTAL

) green**star**

As a generations-old company, we're passionate about protecting the environment for the future.

We appreciate the effects that building and construction can have on the natural environment, which is why we're committed to conducting business in a responsible and sustainable manner. At a minimum, all of our operations are in accordance with ISO 14001 certification and we seek to exceed these requirements.

We work with our clients to integrate environmental protection practices early in the project planning stage.

This ensures that measures to avoid and minimise pollution and protect local flora and fauna from immediate and ongoing impact are built into the project design and work schedule. From early risk assessments, we tailor a comprehensive environmental management plan for each project to identify and provide risk minimisation and management solutions for expected environmental impacts arising from construction.







EarthCheck





QUALITY

When it comes to quality in construction, no one wants surprises.

With over 100 years of pursuing quality craftsmanship, exceptional quality management is simply part of 'the Hutchies way'. We pride ourselves on a QA and defect management system that simply works. We've developed a grass roots Quality Handbook that addresses the key items of every build and represents our minimum standard.

The Handbook demonstrates prescribed techniques for achieving excellent quality, including technical construction details and quality checklists. This format of QA provides the foundations for minimising defects at practical completion. The quality checklists are an integral part to the design, trade award, pre-start, construction monitoring and completion of the project.

Our Quality Handbook is like our construction 'Bible'. It is integrated as part of our daily work practices, making it a living, breathing method by which we do business, driving continuous improvement of cost and operational efficiencies. The Handbook is an industry-leading resource and forms the basis of every Hutchies Quality Management Plan (QMP).

When unexpected defects pop up — as they do from time to time — Hutchies is known for our post-contract service. We always stick around to make sure everything works as it should – even beyond the contracted defects liability period.

Hutchies maintains an AS/NZS ISO 9001:2015 certified Quality Assurance system which ensures we deliver consistent results that are fit for purpose and in line with expectations — every time.



DELIVERY

We use a range of industry best practice systems, tools, policies and processes to ensure the delivery of the highest quality construction solutions on time and within budget.

Hutchies' project delivery systems work hand in hand withFsuperior well-supported digital tools to provide detailed planning,ptracking, forecasting and reporting. They facilitate proactivedmonitoring and control to ensure potential problems can bebidentified early and corrective action taken when necessary.p

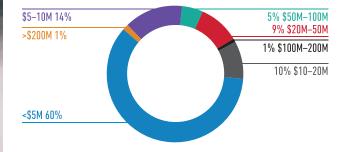
From the latest modelling techniques to tried and true programming and document control systems, our suite of delivery tools combines proprietary in-house systems with the best technology packages to ensure a secure, consistent, and proven methodology. Even the best tools are only as good as the people using them, and we work on the basis that exceptional project delivery is founded on teamwork, ownership, respect and genuine collaboration.



+ many more software packages

ACCOMPLISHED

Q **BRISBANE SKYTOWER** 2020 PROJECT OF THE YEAR / MASTER BUILDERS QUEENSLAND HUTCHIES' AVERAGE JOB SIZE



As one of Australia's largest construction companies, our business capability and complexity has grown well beyond our humble beginnings. Hutchies is now an accomplished principal contractor for small, large and intricate construction projects across a range of sectors. We act as the central hub, supporting all stakeholders throughout the construction process - from design through to commissioning - to deliver the best possible results. We have strategically diversified our business across factors like job size, sector, client base, geography, and team capability to ensure breadth and depth of expertise as well as agility and responsiveness in a shifting market.



7.800+ **Projects built**

Repeat clients



Combined value

 \bigcirc

SQM built per annum

A SELECTION OF OUR CLIENTS



SECTORS & SUB-SECTORS

Hutchies has a long tradition of following our clients and adapting to market changes. We've never been one to 'stick to our knitting' and hope for the best. Our philosophy has always been to go where the work is — whether that means expanding geographically, developing new expertise and services, or moving into new sectors. We're delighted that our market agility has led us to become leaders in some niche specialties within sectors.



CIVIL & INFRASTRUCTURE	
Power & Substations	Roadworks & Bridges
Services Infrastructure	Subdivisions
Water & Sewage	Transport



COMMERCIAL	
Car Parks	Data Centres
Mixed Use	Offices
Sales Offices	Showrooms
Tenancies	



COMMUNITY	
Aged Care	Centres & Libraries
Cultural & Religious	Defence
Emergency Services	Law
Sporting, Parks & Recreation	



HEALTH	
Clinics	Hospitals
Research, Development & Science	



EDUCATION	
Early Learning	Primary
Research	Secondary
Student Accommodation	Tertiary
Vocational	



HOSPITALITY & TOURISM

Bars	Clubs
Entertainment & Leisure	Hotels
Restaurants / Cafés	Tourist Attractions

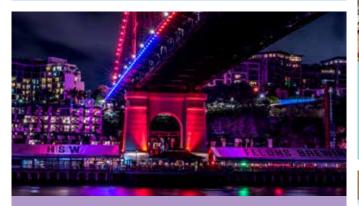
During my time in construction finance I have worked closely with Hutchinson Builders on many occasions. I have always found them to be a reliable, consistent performer across multiple sectors on a national scale.

John Keating, Construction Finance Specialist



INDUSTRIAL Factories Processing Plants

Food & Beverage Warehouses



MIXED USE Precincts Town Centres

Transport Orientated Developments Multi-Use Buildings



RETAIL	
Neighbourhood Centres	Service Stations
Showrooms	Stores
Superstores	



MINING	
Camps & Villages	Central Facilities
Civil & Infrastructure	Housing
Underground	



R E \$ I D E N T I A L Community Housing Display Suites High Rise Houses Low Rise Mid Rise Mixed Use Retirement Small Lot / Terraces Small Lot / Terraces

CIVIL & INFRASTRUCTURE

For over 100 years, we have laid the groundwork that futures are built on. From residential subdivisions to transport hubs, Hutchies will deliver more than just solid foundations.

POWER & SUBSTATIONS // ROADWORKS & BRIDGES // SERVICES INFRASTRUCTURE // SUBDIVISIONS // WATER & SEWAGE // TRANSPORT















- 1 BAYSWATER TRAIN STATION / \$14.2M / 2017
- 2 GABUL WALKWAY, MAGNETIC ISLAND / \$5M / 2012 3 CAIRNS CRUISE LINER TERMINAL / \$8M / 2010
- 4 WEBB DOCK INTL SHIPPING TERMINAL / \$13M / 2016
- WEBB DOCK INTE SHIPPING TERMINAL / \$15M /
 MORANBAH AIRPORT / \$16M / 2012
- 6 BROADBEADOWS MINE / \$90M / 2012
- 7 CASUARINA TOWN CENTRE CIVIL, / \$10M / 2014
- 8 QUEENSLAND RAIL STATIONS / \$30M+ / 2017
- 9 MELBOURNE VIP JET BASE / \$69M / 2018

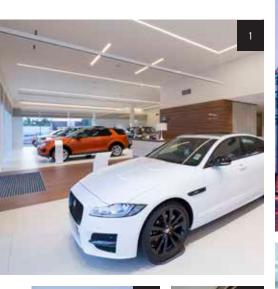






COMMERCIAL

CAR PARKS // DATA CENTRES // MIXED USE // OFFICES // SALES OFFICES // SHOWROOMS // TENANCIES Hutchies understands business. We know the pain points, challenges and drivers. Our commercial sector clients trust us to deliver remarkable workplaces for their people and memorable showrooms for their customers. Whether it's a corporate high-rise or a complex technology centre; brownfield or greenfield; we are known for innovation and value.

















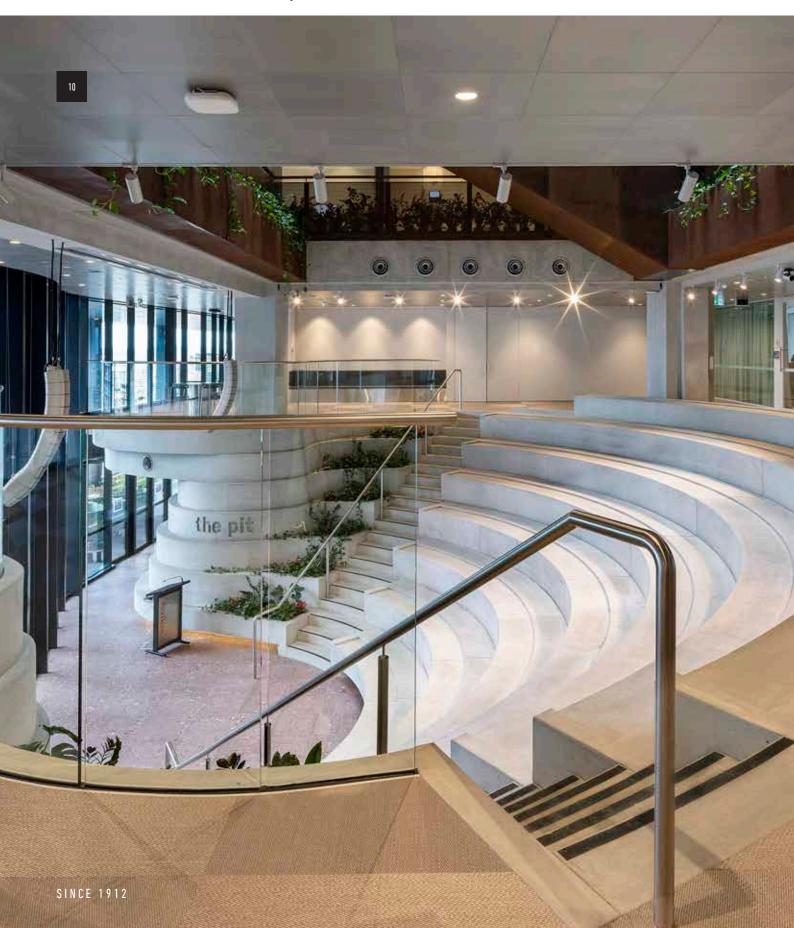


1 JAGUAR LAND ROVER, ROCKHAMPTON / \$3.5M / 2016

- 2 GLOBAL SWITCH DATA CENTRE, ULTIMO / \$150M / 2017 3 MERCEDES-BENZ, CASTLE HILL / \$8.9M / 2018
- 4 900 ANN ST, FORTITUDE VALLEY / \$92M / 2018
- 5 BDO WORKPLACE, BRISBANE / \$7M / 2014
- 6 GH AUSTRALIA WORKPLACE. MILTON / \$220K / 2017
- 7 GOODS SHED SOUTH, SOUTH MELBOURNE / \$46M / 2012
- 8 MANUNDA PLACE. DARWIN / \$55M / 2020
- 9 BOQ VILLAGE, NEWSTEAD / \$79M / 2014
- 10 MIDTOWN CENTRE, BRISBANE / \$175M / 2021







COMMUNITY

Our evolution as a family business has seen Hutchies embrace opportunities to participate in community construction initiatives. From public green spaces to libraries, courthouses, residential aged care facilities and charities, these projects are a big part of who we are, what we believe in and what we do.

AGED CARE // CENTRES & LIBRARIES // CULTURAL & RELIGIOUS // DEFENCE // EMERGENCY SERVICES // LAW // SPORTING, PARKS & RECREATION

















- 1 SURFING AUSTRALIA, CASUARINA / \$2M / 2013
- 2 BRISBANE BRONCOS TACF / \$19M / 2017
- 3 CAIRNS MUSEUM SCHOOL OF ARTS / \$6.6M / 2017
- 4 OAK PARK SPORTS & AQUATIC CENTRE / \$24M / 2018
- 5 BOWEN FORESHORE PRECINCT / \$10M / 2009
- 6 GYMPIE AQUATIC & RECREATIONAL CENTRE / \$18M / 2017
- 7 YMCA IWC, BROKEN HILL / \$4.1M / 2018
- 8 GLADSTONE COAL EXPORTERS PRECINCT / \$30M / 2014
 - TOWNSVILLE COWBOYS TACF / \$35M / 2021

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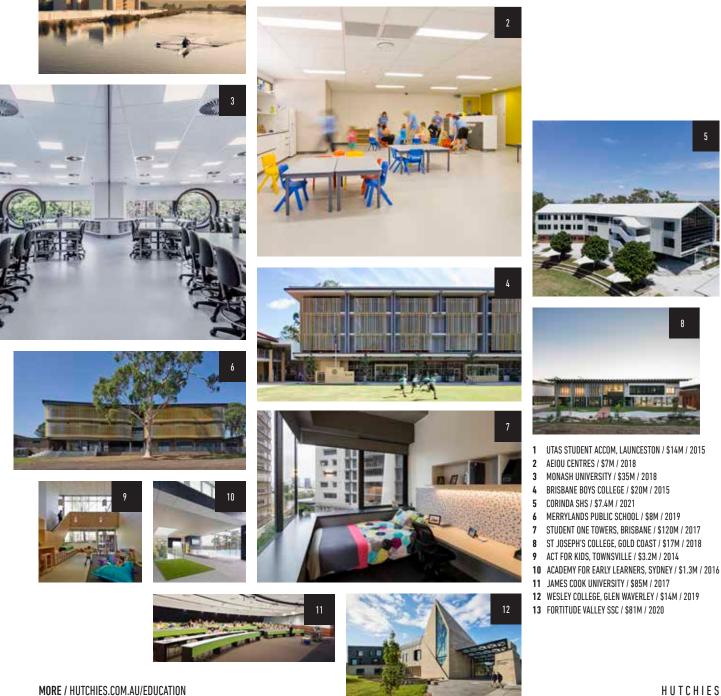




EDUCATION

EARLY LEARNING // PRIMARY // RESEARCH // SECONDARY // STUDENT ACCOMMODATION // **TERTIARY // VOCATIONAL**

One of our first ever projects back in 1912 was a school and it's a sector we've remained aligned to ever since. Hutchies has built a reputation across the breadth and depth of learning facilities. Our work includes flexible learning centres, primary and secondary schools, tertiary laboratories and facilities, and student accommodation.



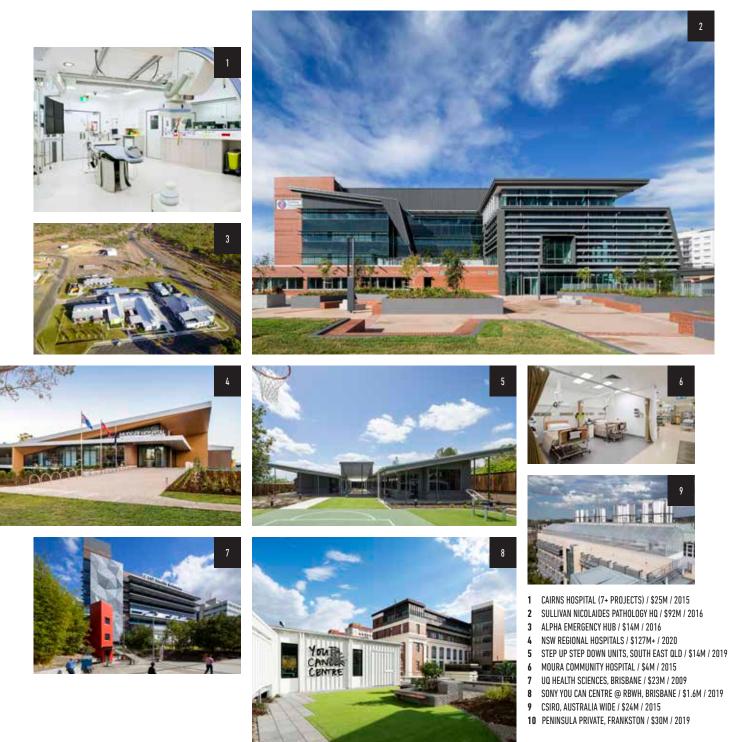






HEALTH

The health sector dishes out some of the most complex and rewarding construction work around. We're proud of our accomplishments in this area. From innovative solutions for remote and rural communities, to cutting edge pathology laboratories, Hutchies is creating a niche in this space. CLINICS // HOSPITALS // RESEARCH, DEVELOPMENT & SCIENCE







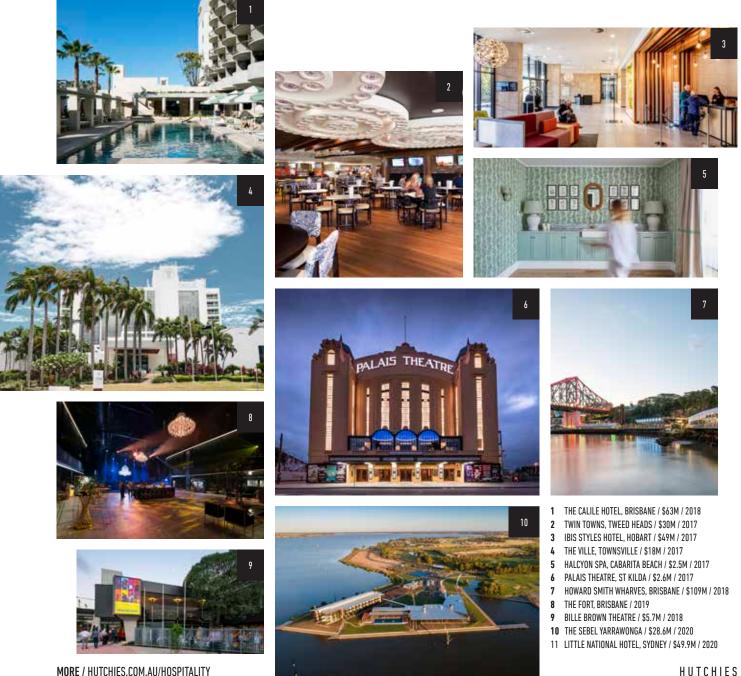




BARS // CLUBS // **ENTERTAINMENT &** LEISURE // HOTELS // **RESTAURANTS & CAFÉS //** TOURIST ATTRACTIONS

HOSPITALITY & TOURISM

We love creating structures for people to relax and play in. Luxurious hotels, funky bars and clubs, and various social and tourist destinations all feature in our portfolio. Our work in this space ranges from greenfield to complex brownfield refurbishments where our clients needed to stay operational throughout the works.









INDUSTRIAL

FACTORIES // FOOD & BEVERAGE // PROCESSING PLANTS // WAREHOUSES

Industrial clients have specialist requirements unique to their sector. From warehouse storage to factory and processing upgrades, Hutchies has developed a reputation for appreciating the technical needs of industry.













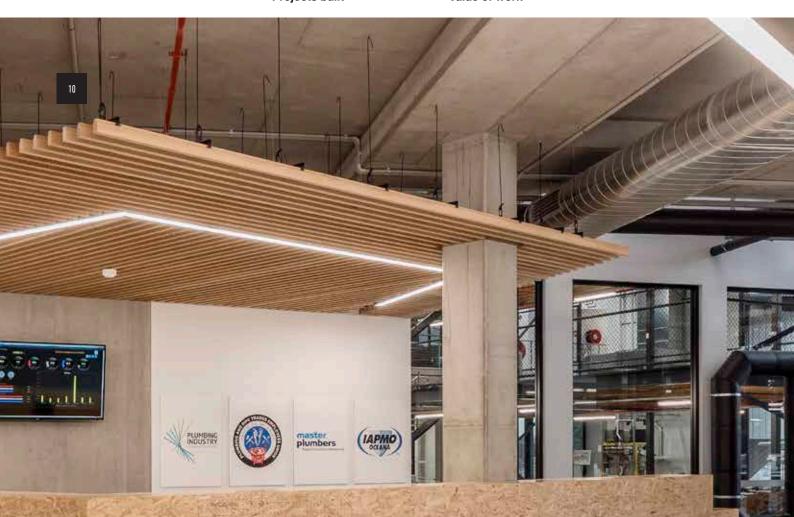




- KNAUF PLASTERBOARD FACTORY, BUNDABERG / \$18M / 2017 1
- 2 SKRETTING AUSTRALIA, CAMBRIDGE / \$7M / 2017
- 3 KENNARDS STORAGE, AUSTRALIA WIDE / \$18M / 2018 4 BRIDGESTONE TYRES, RICHLANDS / \$5M / 2010
- 5
- ALLIED MILLS FACTORY, TULLAMARINE / \$5.5M / 2014 6 JEWEL FINE FOODS, BANKSMEADOW / \$19.7M / 2017
- 7 BGW WAREHOUSE, KARRATHA / \$3.4M / 2013
- 8 MACKAY REEF FISH / \$4.3M / 2011
- 9 WHITE RABBIT, GEELONG / \$2M / 2016
- 10 PLUMBING CLIMATE ACTION CENTRE, VIC & QLD / \$30M / 2019







Φ

PLUMBING CLIMATE ACTION CENTRE (PICAC) 2020 Shortlisted for Education & Research / Sustainable Building Awards

MINING

From complex infrastructure, through to residential sub-divisions, modular housing and even transport facilities, Hutchies has delivered the full spectrum of mining associated construction solutions. CAMPS // CENTRAL FACILITIES // CIVIL & INFRASTRUCTURE // HOUSING // UNDERGROUND















1 QGC (15 PROJECTS) / \$60M / 2015

- 2 APLNG (10 PROJECTS) / \$172M / 2016
- 3 CAJUPUT, WICKHAM / \$35M / 2012
- 4 DYSART VILLAGES (20 PROJECTS) / \$125M / 2014
- 5 APLNG (10 PROJECTS) / \$172M / 2016
- 6 BHP FLATS, SOUTH HEDLAND / \$29M / 2013
- 7 DYSART VILLAGES (20 PROJECTS) / \$125M / 2014
- 8 BROADBEADOWS MINE / \$90M / 2012



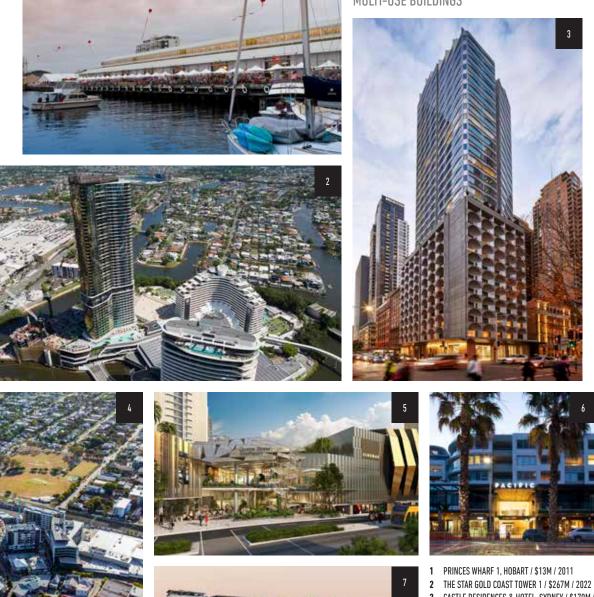




MIXED USE

Hutchies has created some of the most iconic precincts that people live, work and play in. Combining stylish urban living with chic retail, hospitality or contemporary office space has become a Hutchies hallmark.





- 3 CASTLE RESIDENCES & HOTEL, SYDNEY / \$170M / 2021
- 4 CIRCA NUNDAH VILLAGE / \$100M / 2015
- 5 QUEEN STREET VILLAGE, SOUTHPORT / \$115M / 2021
- 6 THE PACIFIC BONDI BEACH, SYDNEY / \$112M / 2016
- 7 EMPORIUM SOUTHPOINT, BRISBANE / \$210M / 2018
- 8 WEST VILLAGE PRECINCT, BRISBANE / \$270M / 2020

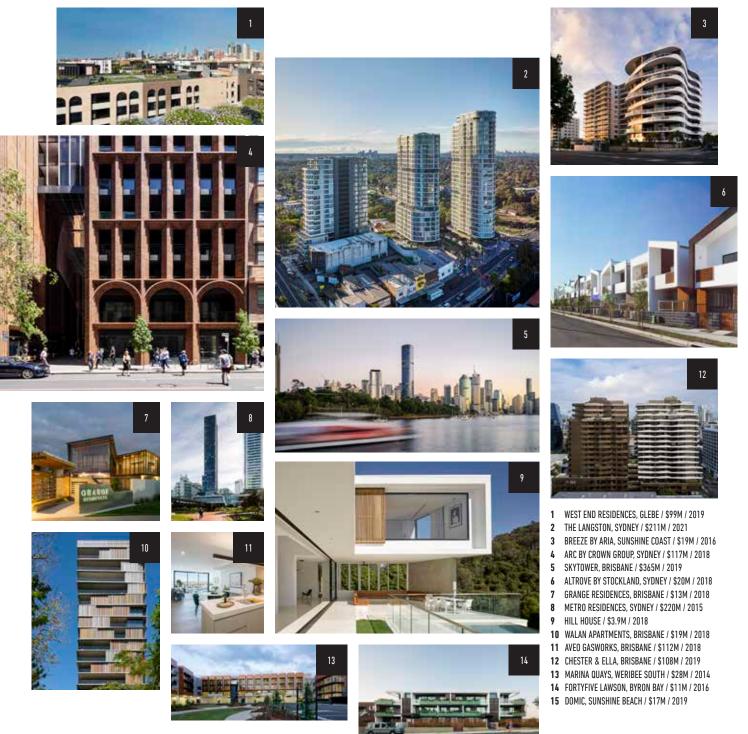






RESIDENTIAL

COMMUNITY HOUSING // DISPLAY SUITES // HIGH RISE // HOUSES // LOW RISE // MID RISE // MIXED USE // RETIREMENT // SMALL LOT / TERRACES Annually we build the homes of more than 4,000 families across Australia. From luxury townhouses to unique individual dwelling and high rise apartments, Hutchies loves to build havens for people to come home to. We're one of Australia's largest residential builders — testament to our tenacity in completing towers on time and within budget.









Homes delivered annually

15

© Domic at sunshine beach 2020 House of the year / Master Builders National

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DOMIC AT SUNSHINE BEACH 2020 House of the year / Master Builders Queensland

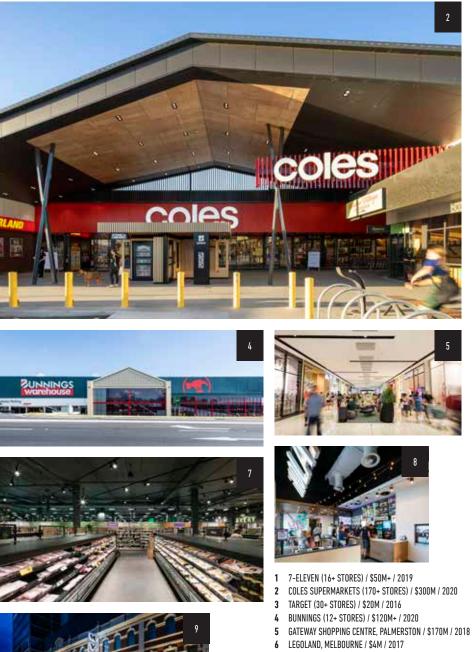
RETAIL

Retailing has become about more than shifting product — it's about the experience. We are continuing to work with our long standing clients to explore innovative ways to deliver new experiences for consumers.

NEIGHBOURHOOD CENTRES // SERVICE STATIONS // SHOWROOMS // STORES // SUPERSTORES







- 7 WOOLWORTHS SUPERMARKETS (25+ STORES) / \$140M / 2019
- 8 TACO BELL, KEPERRA / \$1.7M / 2019
- 9 ICON CENTRE HOBART / \$60M / 2017
- 10 RIPLEY TOWN CENTRE / \$25.8M / 2018





© RIPLEY TOWN CENTRE 2019 PROFESSIONAL EXCELLENCE AWARD / AUSTRALIAN INSTITUTE OF BUILDING









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Lotabiloned 1912

WE ARE HUTCHIES



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