THE HUTCHIES DIFFERENCE





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WE ARE HUTCHIES

5

WELCOME

Hutchinson Builders is a business based on people and relationships. Our success has grown from our unique organisational structure and culture, and the enduring partnerships we have nurtured with suppliers, subcontractors and clients. We are proud of the level of sophistication we have developed in our business and the consistent performance that comes from this.

Hutchies' national footprint means that we have a strong regional presence with a large network of sub-contractors and suppliers. This allows us to follow our clients when they seek to expand their reach to regional centres, providing them peace of mind that they can continue to work with the builder that they trust. It also means we are well-paced to source regional suppliers and products, directly benefiting the economies of the regional areas in which we work. It's a no-brainer for us. We owe much of the success of our national expansion to working with local businesses.

We build in the order of 250 projects around Australia every year, ranging in size from relatively small residential and commercial maintenance works to significant multimillion dollar projects. Moving forward, our strategy is to continue our focus on consistency, collaboration and performance. We will consolidate our established geographical footprint around Australia, and move to further develop our national presence while building our capability to operate in all segments of the property industry. We are confident of our differentiators and key strategic drivers.

Scott Hutchinson

Chairman

Greg Quinn Managing Director

SINCE 1912

WHO WE ARE

From humble beginnings, Hutchinson Builders has grown to play at the big end of town, delivering sophisticated projects across a comprehensive portfolio.

As one of Australia's largest construction companies, our business capability and complexity is well beyond that of a 'Mum and Dad' builder, but our core values remain very much embedded in the idea of investing in relationships; taking care of each other and the community; and working towards a common goal. We pride ourselves on working with you as a true construction partner. We are a 'safe pair of hands' who will guide you through the construction process, navigating complex building codes and regulations, while remaining open and transparent. From our early Brisbane beginnings, we have developed a national presence that stretches from Darwin to Hobart and Cairns to the Pilbara in the West.

We are one of the last few remaining builders that runs everything in-house. From finance and cost control; to project management; quantity surveying; architecture and design; engineering; and commissioning, we offer a complete end-to-end construction solution. Our holistic model gives you the confidence of being close to the people who manage the costs and project delivery processes, and knowing they're in safe hands.

Longevity. Family values. Integrated solutions. And national reach. This is Hutchies.

MORE INFO

http://hutchi.es

"

Family values that the original Jack Hutchinson brought with him from England in 1911 have now become part of the company culture at Hutchies, one of Australia's largest privately owned builders.

Quentin Bryce, Governor-General of Australia 2004-2014

(HER MAJESTY THE QUEEN'S AUSTRALIAN REPRESENTATIVE) AT THE OPENING OF "HUTCHIES YARD



HISTORY

Since 1912, when John (Jack) Hutchinson and his young family immigrated to Australian from Lancashire, Hutchinson Builders – or 'Hutchies' as we are often known - has been creating the structures in which Australians live, work, study shop and play.

Our current Chairman, Scott Hutchinson, is now the fourth generation Hutchinson to preside over the business — he took over from his father Jack who retired from day-to-day duties in 1992, but still remains a Director today. In 2001, Greg Quinn joined Hutchinson Builders as Managing Director after spending 17 years with the Queensland and New South Wales Master Builders' Associations. Scott Hutchinson and Greg Quinn work side-by-side, leading the 1,400 strong Hutchies team towards the vision of being recognised as the best builders in the

From humble beginnings, we have grown to become an accomplished deliverer of sophisticated projects across a comprehensive portfolio. While our business capability and complexity has surpassed that of a 'Mum and Dad' builder, our core values remain very much embedded in the qualities of building relationships; taking care of each other and the community; and working towards a common goal.

MORE INFO http://hutchi.es/history

The business of J. Hutchinson Builder &

- **Fort Lytton**
- Manly Primary School
- **Bulimba Primary School**

SINCE 1912



First Hutchies office opens.

- Ernest Baynes Grandstand Ballow Chambers

1920s



Jack I becomes president of the Master Builders Association of Queensland. Name changes to J. Hutchinson & Sons. Recognised as Queensland's largest privately owned building company.

1930s

The Wilderness Years – Hutchies contemplates closure in uncertain conditions.



University of Gatton Campus project triggers a shake-up in the company.

1960s



Return to growth.

Discovering a niche in complex projects and remote locations

- Opening Seventeen Mile Rocks office Archer Point Lighthouse

1970s

Consolidation and coming of age



Greg Quinn joins Hutchies as MD – the first non-family member to hold this position



Celebrated 100 years in 2012. Diversification in geography and sector capability. Continued growth in financial strength and reputation

Metro Residences

2010s



Hutchies contracted to construct air raid shelters to protect the people of Brisbane during WWII.

Post-war construction in industrial sector.

1940S





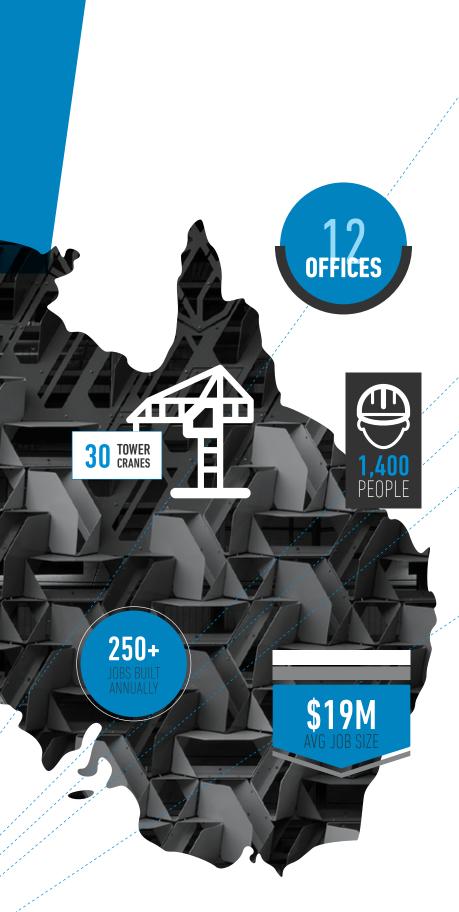
Onward and upward

- **National Footprint**
- 22 Team Leaders Brisbane Skytower

NOW



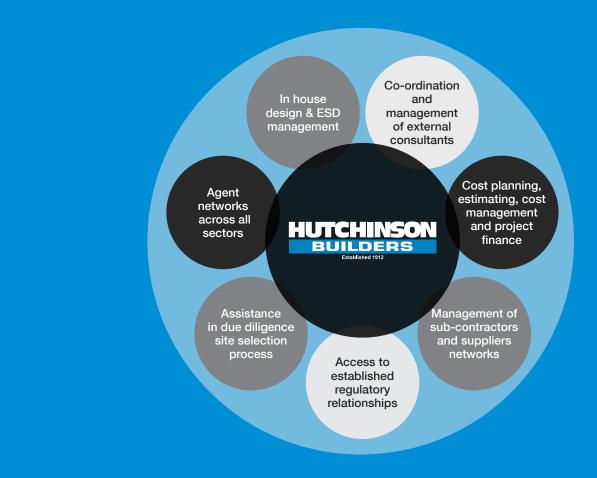
MORE INFO http://hutchi.es/capabilities \$2.5B 1 in 12 AUSTRALIAN WORK ON HAND BUILT BY HUTCHIES **\$251M** 2016 NTA \$1.6 BILLION 2016 REVENUE PROFIT +\$35M





NO JOB TOO BIG OR SMALL

9



THE DIFFERENCE

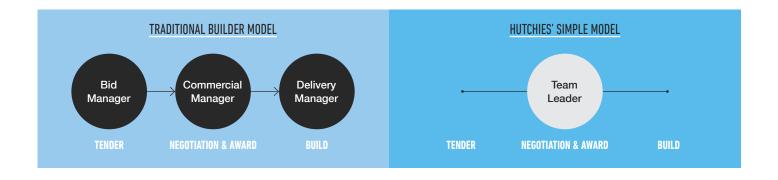
We're not like other builders. Relationships are everything to us – whether it's with our people, our clients, or the local communities in which we live and work. Our clients tell us this is what brings them back to Hutchies time after time. They say it's because they know where they stand with Hutchies – everything is up-front and transparent.

Our relationship focus translates to an engagement model that's unique. Rather than feeling like the responsibility for your project is being passed from one person to the next as it moves through its phases, you have the peace of mind of knowing that with Hutchies, you will deal with same person from tendering phase, through construction, and on to commissioning and handover. The person you cut the deal with is who will hand you the keys at completion.

We have our own fleet of machinery and equipment, too. This sets us apart because we can guarantee the availability, cost effectiveness and reliability of all the gear we need to deliver your job. With Hutchies you get the nimbleness, flexibility and care of the little guy, with the grunt of a top tier operator.

To us, construction is so much more than putting bricks and concrete together. We are builders of high-quality and well-designed people places. We're different because our people are invested in your success.

MORE INFO http://hutchi.es/difference



THE BUILDING BLOCKS

Our construction solutions stretch the whole gamut of size and scope. Our average project value is around \$19M, but no job is too big or too small for Hutchies. And we work across lots of sectors, like: commercial and residential high-rise, health, education, retail, and aged care – just to name a few.

With teams around Australia, we always source suppliers and products that are local to our projects whenever possible. Our regional teams have the specialised local knowledge that is the difference between just putting together 'bricks and sticks'.

MORE INFO http://hutchi.es/capabilities

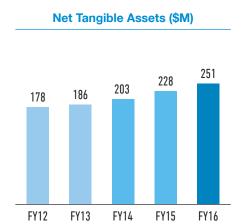
We are Green Stars. We have delivered more than \$1.3B of Green Star rated buildings. One in every 12 Green Star Rated buildings in Australia has been built by us.

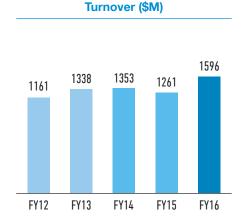
Hutchies understands that high quality doesn't have to mean high cost. Right from the get-go, we work with our clients to make sure they are getting the best possible value, ensuring buildability without compromising quality or design.

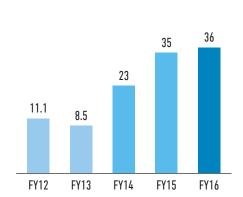
Construction
Project Finance
Civil Works
Cranes and Hoists
Cost Planning
Design & Construct

Quality Assurance
Modular
Facilities Maintenance
Green Star
Early Contractor Involvement

FINANCIAL STRENGTH & BROAD EXPERIENCE

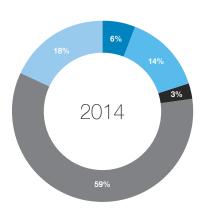


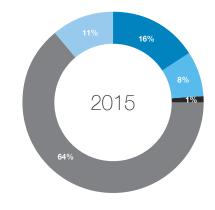


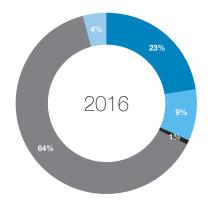


Net Profit Before Tax (\$M)

Sector Breakdown







COMMERCIAL & INDUSTRIAL
RESIDENTIAL



MINING & CIVIL

KEY

11

Specialised, mobile & transferable teams

10,000+ sub-contractor network

Capable of servicing all regions, sectors and scale of projects

Unique solution for national clients

Brisbane

Hutchies' home office

Diversity to align projects with team capability and capacity

Teams catering to all sectors and scales















Delivering projects \$10M - \$300M

Diversified capabilities flexible to cater to all sectors and scales

Specialist experience in major projects

Melbourne

Established presence with typical Hutchies capabilities

Developed experience across all sectors and project scales

Diverse and solid workbook









THE BACKBONE

With five Directors and two Non-Executive Directors, Hutchies' Board has a sensible combination of general corporate and management experience, together with building and construction industry and financial experience.



Scott Hutchinson
CHAIRMAN



Greg Quinn
MANAGING DIRECTOR



Kellie Williams



Owen Valmadre DIRECTOR



Russell Fryer
DIRECTOR

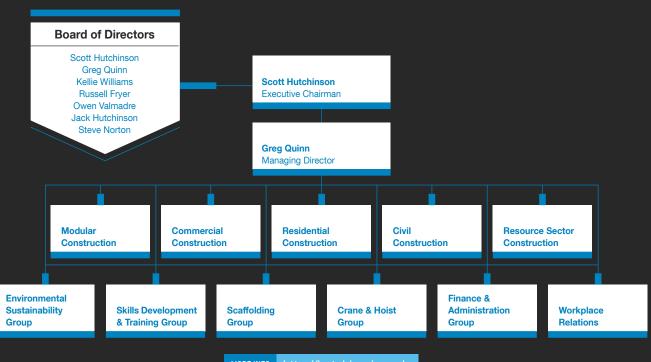


Steve NortonNON-EXECUTIVE DIRECTOR



Jack Hutchinson NON-EXECUTIVE DIRECTOR

Our flat management structure is typical of our culture: inclusive and accessible. Each of our 22 Team Leaders reports directly to our Managing Director, keeping our business personal, accountable and responsive.



MORE INFO http://hutchi.es/people





HUMANS OF HUTCHIES

There's something about the Hutchies culture that sets us aside from other builders. We are committed to working inclusively with everyone involved with a project. We celebrate achievements together, support local communities, and believe in a 'fair go' for everyone.

The average tenure of our staff is something unequalled anywhere else in the industry. On average, our people stay with us 16 years or more. This speaks volumes about the type of organisation we are – and the work that we do. You already know that continuity of personnel throughout a project has a huge impact on its success. Our 'Hutchies Veterans' will give you the surety of consistency and reliability over the duration of your project. The team that kicks off your project will remain on it until the end.

Our people are immersed in the Hutchies culture and treat your project as if it were their own. We thrive on repeat business and the desire of our people to stay with us helps us to provide continuity and consistency in delivery from project to project.

Sometimes things don't go quite as planned. While we do everything in our power to anticipate and manage staff movements, there are times when unexpected changes thwart best laid plans. Our independent business unit structure means that skills are replicated across our delivery teams, so there will always be someone with the expertise to provide support and backup if things don't go as expected.

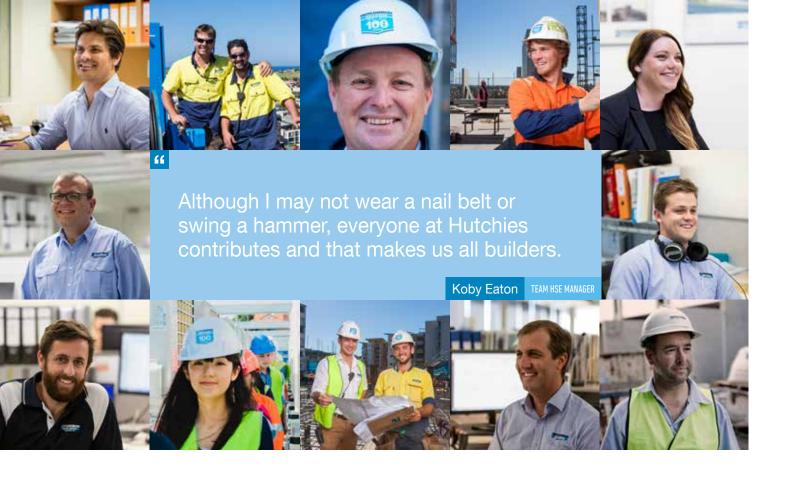


27+

Constructors of the year

66+

5,000+



Workforce Development & Training

Our mission is to find the right person, and provide them with the right training to set them on the ultimate career trajectory. Hutchies' very own award winning training division, GCSC, has completed more than 5,000 inductions and delivers hands-on, enterprisebased learning experiences that equip participants with the most up-to-date information on equipment, policies and the latest construction techniques. Our hands-on leadership development program makes it possible to move through your entire career with us - from apprentice to team leader.

We're also proud to be building Indigenous careers in the construction industry through our Statim-Yaga employment and training program, run in partnership with the Australian Federal Government. Hutchies is strongly aligned with Aboriginal and Torres Strait Islander culture, communities, businesses and individuals. Our commitment to building relationships on the basis of hardearned trust and respect is a big part of everything we do.

Hutchification

There's no doubt that the Hutchies culture is unique. The company has now been led by four generations of the Hutchinson family and we've held on to the family values that make us who we are. We're all about relationships; taking care of each other; and working towards a common goal.

We work hard and we play hard. We celebrate our successes and embrace the good things in life. Around the country, we hold more than 50 social events for our staff each year and make sure that achievements do not go unrecognised.

MORE INFO http://hutchi.es/culture









Careers in the industry

350 Projects

ROB WEYMOUTH

Team Leader

Toowoomba

A stalwart of the company, Rob joined Hutchinson Builders as an apprentice carpenter in 1988. Rob was awarded the highest accolade bestowed upon any apprentice builder by being named Australian Apprentice of the Year in his final year. Whilst working for Hutchies, Robert undertook part time study to build his professional qualifications. He progressed from the role of Site Manager, to open Hutchies' first regional office in Townsville in 1997, before opening the Toowoomba and Central Queensland Offices in 2002 and 2006 respectively.

Robert has continued to grow the Hutchinson brand in his region of Toowoomba and Central Queensland.

Robert has a Bachelor of Construction Management and was awarded Constructor of the Year in 1998.



PAUL DE JONG

Team Leader

Cairns

Paul came on board with Hutchies in 1991 as a site manager, building his career through a number of leadership roles, before his appointment as Team Leader for Cairns and Far North Queensland in 2006.

Paul and his team have developed a reputation for their agility across sectors and geographical locations and are known for their ability deliver in the most challenging of environments.

Paul was acknowledged for his achievements when he was awarded Constructor of the Year in 1997.



LEVI CORBY

Team Leader

Mackay & Tweed / Gold Coast

Levi has built his career from a solid base in residential construction, having now expanded into the commercial and industrial sectors.

With a broad skill-set and significant construction knowledge, Levi's hands-on experience is supported by strong administration skills to suit various project delivery methods. Levi specialises in Design and Construct deliveries across all industry sectors.

His construction and management skills have seen Levi develop to be an integral member of the Hutchinson Builders team. His proven experience and great potential saw him promoted to establish and manage our Mackay regional office in 2010. Levi now co-manages the Gold Coast / Tweed Heads Office with Paul Hart.

. .



PAUL HART

Team Leader

Tweed / Gold Coast

Paul Hart has been with Hutchinson Builders since 1990. During this time Paul has worked as a Contracts Administrator, Estimator and in 1998 was appointed Manager of our then new office in Toowoomba. In 2002 Paul established the Northern NSW / Gold Coast Office which now boasts over 100 staff with an annual turnover near \$200M. Paul has a wealth of experience across all facets of the industry and can lead his team to handle any project from a minor extension to \$100M Design & Construct contracts.

With over 20 years' experience, Paul is a strong believer that with the right people and team structure anything is possible. His focus on the development and support of his team combined with strong leadership ensures successful outcomes for all stakeholders.



HARRY WHITE

Team Leader

QLD / NT / WA / VIC / TAS

Since joining Hutchinson Builders as a Building Cadet in 1992, Harry has developed an impressive career within the organisation, focusing on the design and construction of retail centres and commercial office buildings.

His ability to quickly comprehend the requirements of various retail briefs is unmatched and Harry has delivered for all major national retailers

Harry is a graduate of The Queensland University of Technology, obtaining his Bachelor of Construction Management in 1995.

More recently Harry and his Team have led the bid to win the \$107M Gateway Shopping Centre in Darwin. Upon completion in 2017, the centre will be the largest shopping centre in Darwin, offering more than 31,000m² of retail tenancy space.

In addition to being recipient of the 2004 Constructor of the Year award, Harry, together with his Team, was honoured by the Australian Institute of Building for Excellence in 2001, 2008 and 2011 for his works on various completed Projects.



MARK PHILLIPS

Team Leader

Townsville

Mark's journey with Hutchies started in 2002 when he jointed the team as a Project Manager. His natural leadership qualities and management capability soon came to the fore, and Mark was subsequently promoted to the role of Team Leader in 2010, overseeing our operations in Townsville.

Mark and his team specialise in remote and regional works, and are particularly accomplished in the construction of retail developments in this growing area.

Known for delivering projects ahead of schedule and managing complex stakeholder interfaces, Mark's sharp attention to detail ensures the precise management of costs and program to drive successful outcomes.



PETER LEE

Team Leader

Northern Territory

Peter possesses strong leadership and communication skills enabling successful engagement with all project stakeholders. He has developed particular strength in integrating cost effective solutions to meet client requirements. Peter has extensive experience in quality commissioning, planning, scheduling and cost management disciplines. Peter has extensive military experience having served in the Australian Army and a further 17 years managing aviation contracts for the defence force.

As an experienced project and construction manager, Peter has the skills and capability to manage projects from initial startup to practical completion. His strong leadership and communication skills enable him to easily direct the project team and keep the client and other project stakeholders informed throughout.



KEVIN WHITAKER

Team Leader

Rockhampton

Kevin has been with Hutchinson Builders since 2009 and is the regional manager for Hutchies' Central Queensland operations. A resident of CQ, Kev oversees our Rockhampton and Gladstone operations and is responsible for Hutchinson Builders activities in this region. Before his time in the Rockhampton / Gladstone region, Kev was the Team Leader of the Bowen Basin sector for Hutchinson Builders

Kev has delivered in excess of \$250M of works in the region primarily for resource sector Clients. Kev is an effective Construction Manager and his open communication skills with Clients and our industry partners, ensure positive project outcomes particularly with client management.



DAN CASEY

Team Leader

Regional Victoria

Dan embarked on his journey with Hutchies in March 2014, bringing over 20 years industry experience and a focus on commercial, retail and residential fitouts and refurbishments. He has worked for some of Australia's leading fitout and construction companies on a wide variety of projects. One of his most notable achievements to date was project managing the \$101M David Jones Bourke Street redevelopment project in Melbourne's CBD.

Dan is a strong leader who is focussed on building client relationships and delivering high quality outcomes.



MICK CONNOLLY

Team Leader

Tasmania

Mick joined the Hutchies family in 2002 when he was brought on board as a quantity surveyor to strengthen our pre-construction capability.

Mick was selected to oversee our expansion into Tasmania when we opened our Hobart office in 2010. Since that time, he has been responsible for building the second largest construction workbook in the Tasmanian market.

Mick and his team have been building the \$53M Myer Centre redevelopment in the Hobart CBD, completing stage 1 in November 2015.



ROHAN BARRY

Team Leader

Yatala

Working within the construction industry since 1998, Rohan has been an essential member of the Hutchinson's Modular team since its inception. He has extensive experience in both commercial and residential sectors throughout Queensland.

As a qualified builder Rohan has detailed knowledge of all relevant building codes and standards and his projects are characterised by a particularly high level of quality.



MICHAEL MICHELL

Team Leader

Sunshine Coast

Michael Michell has worked in the building industry since 1990 and joined the Hutchies team in 2005. In the senior role of Area Manager, Michael provides strong leadership to the Sunshine Coast office, overseeing the delivery of multiple concurrent projects for a range of client groups. With an unwavering focus on meeting client targets, Michael's intimate knowledge and understanding of 'the Hutchies' way' ensures a high quality finished product, delivered on time and meeting or exceeding expectations.

With considerable experience in a vast portfolio of design and construct developments, Michael has continued to build on his expertise in design management; project management; project and consultant co-ordination; stakeholder management; buildability assessment including detailed design and documentation resolution; specialised process resolution; and commercial due diligence.

SUPPORTING OUR COMMUNITIES

From humble beginnings, Hutchinson Builders has matured over its 100 year history to become a prominent corporate citizen in the Australian construction industry. We haven't lost touch with our roots, though, and we're passionate about staying connected with our communities, giving back, and doing the right thing.

We're genuine about having a positive impact on our communities and we're committed to ensuring our business activities and, where practicable, those of our suppliers and business partners are being undertaken in a socially and environmentally responsible manner.

Over and above being a good corporate citizen in terms of business practices, Hutchies is all about people. We love to help out where we can and find joy in investing in the communities around us. Hutchies = human.

Bravehearts

We believe in the right for all children to have a safe environment in which to flourish. Hutchinson Builders is an earnest supporter of Bravehearts' mission to educate, empower and protect Australian kids from sexual assault.

We are thrilled to be assisting Bravehearts with additions and alterations to their head office in Arundel, Queensland. The project commenced on 4 April 2016 and we have provided a range of services and support, including design, materials, equipment, and labour which will be donated or provided at reduced rates.



MORE INFO http://bravehearts.org.au





Supporting First Australians / Statim-Yaga

For more than a century we have been committed to building a dedicated, highly skilled workforce. We've always believed that our people are our greatest asset and as part of this mindset, Hutchies embraces Indigenous engagement and participation wherever possible.

We've built a reputation for the positive and collaborative way in which we conduct ourselves in the communities in which we work. Our focus when working in Aboriginal and Torres Strait Islander communities is always centered on relationships, engagement, consultation, cultural sensitivity and Indigenous workforce development. We consider ourselves to be at the forefront of providing Indigenous training and employment opportunities.

Our efforts in supporting the original owners of our land have seen Hutchies evolve from delivering just a handful of Indigenous projects to employing more than 300 Aboriginal and Torres Strait Islander people on our projects. We have invested more than \$4m directly into Indigenous businesses and communities.

Hutchinson Builders has been invited to join some of Australia's largest employers, in a partnership with the Federal Government.

The Employment Parity Initiative aims to harness the goodwill of Australia's major employers to increase Indigenous participation in the workforce. Our Indigenous program, known as Statim-Yaga (start-work), has set a bold target to assist 350 Indigenous Australians into employment in the construction industry by 2019. This includes increasing our own workforce to at least 4% represented by Aboriginal and Torres Strait Islander people. We will be working closely with our 10,000 strong subcontractor and supplier base and those who have the same passion and drive to close the gap on economic outcomes for Indigenous Australians.



MORE INFO http://statim-yaga.com.au





Other Involvement

Each Hutchies office supports the local causes and charities that are meaningful to their teams through a range of fundraising and volunteering activities. We have support hundreds of organisations in many different ways, including:

- Red Nose Day
- Royal Flying Doctor Service
- Black Tie Charity Fundraiser
- National Association of Women in Construction
- Property Industry Foundation
- Variety Club of Australia
- Alzheimers Australia
- Starlight Foundation
- Special Olympics
- Palm Island Schools Program in conjunction with Queensland Cowboys
- Brisbane Broncos
- Townsville Cowboys
- Toowoomba NRL
- Toowoomba International Tennis
- RACQ Care Flight
- SHAKE IT UP Foundation

and many more!



Quality Assurance

CERTIFIER

BSI Group ANZ

SYSTEM

ISO 9001:2008

CERTIFICATION NUMBER

FS 604329

EXPIRY

28 November 2017



ISO

9001:2008

Quality Management



Environmental Management

CERTIFIER

BSI Group ANZ

SYSTEM

ISO 14001:2004

CERTIFICATION NUMBER

EMS 604328

EXPIRY

28 November 2017



ISO

14001:2004

Environmental Management



Work Health & Safety Management

CERTIFIER

BSI Group ANZ

SYSTEM

AS/NZS 4801:2001

CERTIFICATION NUMBER

OHS 604330

EXPIRY

28 November 2017



AS/NZS

4801:2001

Occupational Health & Safety Management



Professional Indemnity

emnity 2

INSURER

Primary Layer /

AAI Limited t/as Vero Insurance

Excess Layer /

Allianz Australia Insurance Limited

BROKER

Bellrock Construction Surety

NAME INSURED

J Hutchinson Pty Ltd trading as Hutchinson Builders and/or subsidiary and/or related corporations

POLICY NUMBER

LPP104129578

LIMIT OF LIABILITY

\$50,000,000 any one Claim with one reinstatement

GEOGRAPHICAL LIMITS

Anywhere in Australia



vero∜ Allianz (ii)



Public Liability

INSURER

XL Catlin Pty Ltd and others RRNKER

Bellrock Construction Surety

NAME INSURED

J Hutchinson Pty Ltd trading as Hutchinson Builders and/or subsidiary and/or related corporations

POLICY NUMBER

1248439 and others

LIMIT OF LIABILITY

\$250,000,000 any one Occurrence or all Occurrences of a series consequent on or attributable to one source or original cause and unlimited in the aggregate during the Period of Insurance

GEOGRAPHICAL LIMITS

Anywhere in Australia







Workers' Compensation

AUSTRALIAN CAPITAL TERRITORY

GIO General Limited

CW007713

NEW SOUTH WALES

AAI Limited as GIO for NSW WorkCover EW457855157

NORTHERN TERRITORY

GIO General Limited

NT000175

QUEENSLAND

WorkCover Queensland

WAA850688097

SOUTH AUSTRALIA

GIO General Limited

WC09525918

TASMANIA

GIO General Limited

TW007180

VICTORIA

Gallagher Basset for WorkSafe Victoria 12335925

WESTERN AUSTRALIA

Return to Work SA

25501909



Business Registrations

AUSTRALIAN SECURITIES COMMISSION J HUTCHINSON PTY LTD

ACN 009 778 330 Incorporated / 02 October 1968

PRINCIPAL PLACE OF BUSINESS HUTCHINSON BUILDERS

584 Milton Road, Toowong QLD 4066 Australia



Builders Licences

AUSTRALIAN CAPITAL TERRITORY JOHN SCOTT HUTCHINSON

No. 2009236

Expiry / 03 May 2018

NEW SOUTH WALES

J HUTCHINSON PTY LTD

No. 191836C Expiry / 17 February 2017

QUEENSLAND

J HUTCHINSON PTY LTD

No. 2709

Expiry / 29 September 2018

SOUTH AUSTRALIA

J HUTCHINSON PTY LTD

No. BLD 220578 Expiry / 27 May 2017

TASMANIA

JOHN SCOTT HUTCHINSON

No. CC5221C Expiry / 30 June 2017

VICTORIA

JOHN HUTCHINSON

No. CB-U18197

Expiry / 29 June 2017

WESTERN AUSTRALIA

JOHN SCOTT HUTCHINSON

No. 13248

Expiry / 30 March 2018



AUSTRALIAN GOVERNMENT WORKPLACE GENDER EQUALITY COMPLIANCE J HUTCHINSON PTY LTD

Issued / 21 October 2015





DEPARTMENT OF EMPLOYMENT
OFFICE OF THE FEDERAL SAFETY
COMMISSIONER
BUILDING AND CONSTRUCTION WHS
ACCREDITATION SCHEME

Expiry / 19 July 2018 Accreditation No. 159



Department of Employment
Office of the Federal Safety Commissione

NATIONAL PREQUALIFICATION SYSTEM FOR \$50 MILLION AND ABOVE J HUTCHINSON PTY LTD

No. 2709

Expiry / 29 September 2018 Construct, Design & Construct Maximum Contract Value / \$140.4 Million



DEPARTMENT OF EMPLOYMENT NATIONAL CODE OF PRACTICE FOR THE CONSTRUCTION INDUSTRY AND THE AUSTRALIAN GOVERNMENT IMPLEMENTATION GUIDELINES

Issued / 20 July 2012



QUEENSLAND GOVERNMENT PREQUALIFICATION J HUTCHINSON PTY LTD

PQC No. 00171 PQC Rating / Level 4 Max Contract Value / \$2.4 Billion



BANK OF QUEENSLAND BANKING INSTITUTION FOR 30+ YEARS

Bank of Queensland Corporate Level 6, 100 Skyring Terrace Newstead QLD 4006 WWW.BOQ.COM.AU



FEATURED PROJECTS



Regional Health & Emergency Hubs

Alpha & Moura, QLD

Combined, these two first-of-a-kind facilities represent a step change in the health care facilities available to remote and rural communities in Queensland. They demonstrate Hutchies' ability to deliver innovative solutions in remote locations to a tight time-frame.

Moura Community Hospital was a pilot project for Queensland Health, developed using a unique modular design. The sheer remoteness of the site called for an innovative approach and precise sequencing to meet the tight 27-week program. This was achieved through the ability to overlap site work and modular construction of the buildings which was conducted in Hutches modular yards off site

Installation of building services for the hospital was particularly challenging to ensure optimum functionality. The ultimate challenge was to provide a contemporary facility that looked and felt in-situ, but brought all the cost and program benefits of a modular installation. The success of this project will result in the rollout of 47 new quality community health centres across the most isolated areas of Queensland.

Off the back of the success of the Moura Community Hospital, Hutchies was engaged to construct the Alpha Emergency Hub - Queensland's first co-located hospital, ambulance, police, fire and emergency services facility. The hub includes 24-hour emergency access; inpatient beds; observation beds and resuscitation bays; private practice clinic facilities; a four-bed residential aged care facility; outpatient treatment facilities; telehealth facilities; and non-clinical support services.

2016









MORE INFO http://l.hutchi.es/2eVg1ns













Victoria Parade Residences

Thursday Island, QLD

The Victoria Parade Residences on Thursday Island is a project that reflects Hutchies' dedication to building quality residential developments in remote communities. The build consisted of 16 two bedroom units across 3 storeys, constructed on a 2,782m² block situated behind two independent single storey residences

Thursday Island is one of Queensland's most remote locations, with a primarily Torres Strait Islander population of around 2000 people. Hutchies has been constructing projects for the local Torres Strait community on Thursday Island since 2008, fundamentally shaping the built landscape of the island for almost 10 years.

Delivered through a collaborative Design & Construct partnership with the Queensland Government, this project was an achievement for all involved, providing excellent opportunities for employment and investment into the local economy.

With a project of this significance, it was expected that Hutchies committed to incorporating Indigenous business targets in our approach to building this development. Hutchies exceeded the requirement of Indigenous inclusion by almost three-fold. This target was met much sooner than anticipated, just half way through the project's construction program. The project employed more than 20 local Indigenous workers, contributing more than 5,400 Indigenous employed hours and generating in excess of \$1.2M of local Indigenous business investment and procurement.









Palmerston, NT

GATEWAY

Securing stage one of the \$107M 30,000m² shopping centre project in Palmerston epitomises much that Hutchinson Builders has come to represent in the industry: tenacity, collaboration, and solutions orientation.

The project award was the culmination of a four year relationship with joint venture partners Coombes Property Group and Challenger Life Nominees. Hutchies' proven retail capability, ability to value manage and mitigate costs, as well as our buildability solution and willingness to take on risk as part of a design and construct (D&C) approach consistently positioned Hutchies favourably against our competitors.

Hutchies' solutions-focussed methodology has been key to achieving results throughout tendering and construction to date. With a limited presence in Darwin prior to the project, this is our flagship project in the region and we set about identifying the core skillsets essential to successful execution of the job.

The resultant project delivery team represents a cross pollination of our best people from our core teams in Queensland as well as New South Wales. We have formed something of a fusion of our capability across multiple business units in order to provide the appropriate skills and experience required by our Client. By creating the ideal team, we have been able to offer value management cost savings and , as well as optimising the project schedule to gain three months.

Hutchies' sector experience and relationship management skill has come to the fore in working with a joint venture between a private developer and an institutional investment organisation. Collaborating with organisations from two distinct market sectors to capitalise on our strengths within one of our core segments, with our best people across all our teams is typical of Hutchies' approach. We bring the best of everything to a project.









MORE INFO

http://l.hutchi.es/2f2vXXZ











Moranbah Airport

Moranbah, QLD

The \$18M Moranbah Airport Extension and airside works were undertaken on a design and construct basis and consisted of 2970m² of airport terminal set up for dual operation by BMA in one half, with the other half commissioned for public use.

The building houses single check-in and baggage handling facilities with dual arrival and departure facilities. Working to an immovable deadline set by Civil Aviation Safety Authority, the facility was constructed in strict accordance with aviation security requirements.

Meeting the fixed deadline became quite challenging due to development approval issues, however, Hutchinson Builders was able to claw back three months in order to meet all critical dates and final deadline.

MORE INFO

http://l.hutchi.es/2eVhJVW





Tweed Heads, NSW

Hutchinson Builders worked closely with the Catholic Diocese of Lismore and Fulton Trotter Architects to bring to life their leading edge redesign of St Joseph's Primary School in Tweed Heads.

Incorporating contemporary educational design, the project included demolition and removal of some existing outdated buildings, and the construction of four completely new learning areas. Refurbishments to the remaining buildings required extensive asbestos removal, and external works comprised a number of new green areas including a full landscaping redevelopment in addition to an outdoor bitumen multi sports-court. An undercover walkway and veranda were installed to provide linkages between the new and old buildings.

Comprising a two storey home base building with six classrooms; a new adaptive learning centre; a single storey, two classroom building; and new administration block; the finished works provided an additional 810m² of internal space and 2700m² of extra external play area and included the school's first interactive classrooms.

Each of the new buildings is flexible in design and features passive cooling, low VOC materials, recycled timber elements and natural lighting.

Despite complications and subsequent delays due to a sewer diversion and discovery of a redundant septic pit, Hutchies was able to compensate for the lost time by accelerating construction to deliver the project on time.

All works were undertaken with the school remaining fully operational, with activity coordinated around peak school times.









MORE INFO

http://l.hutchi.es/2f2wiKf









Toowoomba Library

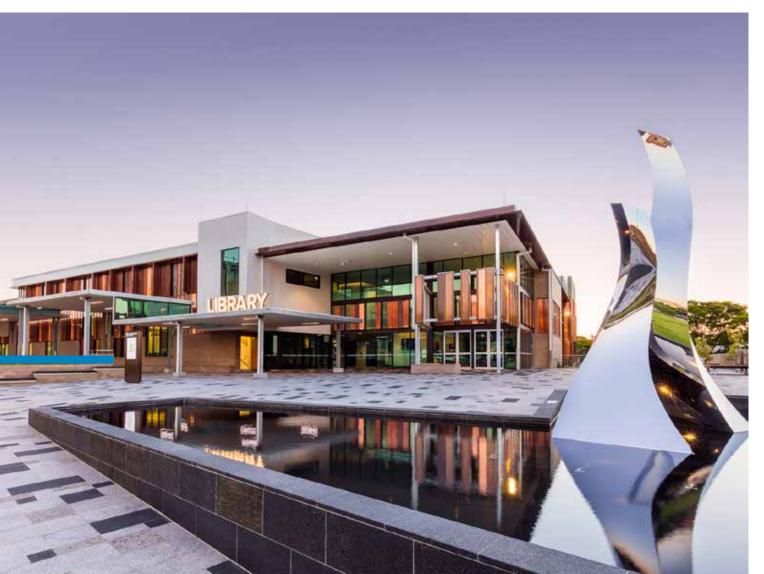
Toowoomba, QLD

The distinctive Toowoomba Regional Council City Library was developed as a community hub in the heart of the city centre. It boasts a stylish exterior, with the function of cutting edge technology. We are proud to have been part of creating this high quality asset that will deliver value to the region for years to come.

While its unique design and complex building services are significant, the library attracted some media attention when Hutchies discovered that the copper cladding supplied for the project – a key piece of the design – was not compliant with Australian fire rating standards. To ensure the cladding satisfied fire protection regulation, Hutchies modified the installation to ensure the copper did not come into contact with dissimilar metals. This required meticulous manual handling and sealing at the correct stage of Patina. Even with undertaking this time consuming remedial work, Hutchies was still able to meet the target completion date.

The three level building incorporates library, café, meeting and theatre rooms, and an immunisation clinic, together with a civic square which includes paved walkways, colonnade seating, a water feature, public artwork, and a large turfed area. Building services maximise the latest in technology and sustainability, incorporating Dynalite lighting control, remotely accessed Nexus exit lighting and a full building management system, controlling mechanical plant, security system, irrigation and other services. There is an 80kW solar PV array as well as a solar hot water system and an extensive lightning protection system to maintain the integrity of the building services in the event of a storm.

Unique design features – including the vertical copper panelling (with three levels of patina), vast glazing areas, a curved brick feature wall, and express joint Cemintel cladding – are the jewel in the crown of this magnificent building, ensuring its iconic status as a feature of the Toowoomba landscape.





Cairns, QLD

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The new cruise liner passenger processing facilities spearhead an urban renewal of the Cairns wharf precinct and have now become one of the most iconic local precincts.

The existing heritage structure is newly cloaked with an exterior skin of Colorbond steel and insulation, leaving the original fabric largely visible inside. Steel-framed windows installed all around the exterior skin let natural light in, open up views and make the interior heritage fabric visible from the outside.

A significant aspect of the project was the restoration and refurbishment of the existing wharf, buildings and fittings - without which they would have continued to deteriorate. Where possible the existing materials were maintained or recycled within the new facility. By constructing a new roof above the existing deteriorated roof it was possible to leave the original roof in place (which could be viewed from below) whilst preventing any further deterioration of the structure.

LINER

The project received awards for architecture, heritage and building at regional, state and national levels. We believe the quality of the finished product is worthy of the praise received on this important project and are proud to have achieved these results in what was a difficult project.

MORE INFO http://l.hutchi.es/2eViTAI



















University of Tasmania Student Accommodation

Launceston, TAS

Engaged on the basis of Early Contractor Involvement (ECI), Hutchies delivered 120 student accommodation units over three levels on the UTAS site adjacent to the picturesque Esk River in Launceston.

Early involvement in the design process enabled us to optimise the accommodation solution and delivery time frame, improve buildability, reduce capital expenditure, minimise whole-of-life costs, and ensure maximum environmental and sustainability benefits.

The units were constructed as individual modular units, built off-site and transported to the project location in a finished state. They were then positioned simultaneously with the installation of access walkways and external cladding. The reduced timeframe of modular delivery was a significant advantage on this project, enabling a tight timeline to be achieved.

The project was completed on time and within budget, and is registered for a 5 Star Green Star Design and As-Built V1 rating.

MORE INFO http://l.hutchi.es/2f2vF3j



transport hubs, Hutchies will deliver more than just solid foundations.



Gabul Way Magnetic Island, QLD

CLIENT Townsville City Council

COMPLETION 2012

VALUE \$4.8M



Casuarina Town Centre Casuarina, NSW

CLIENT Clarence Property Corporation

COMPLETION 2014

VALUE \$12M



Thursday Island Helipad Thursday Island, QLD

CLIENT Queensland Health

COMPLETION 2010

VALUE \$3M

ADDITIONAL PROJECTS

Melbourne Jet Base Melbourne Airport, VIC \$67M RAAF Williams Vehicles & Stores Laverton, VIC \$1M Australian Pacific LNG State Wide, QLD \$177M Queensland Rail Stations State Wide, QLD \$15M BMA Mine Villages Central QLD \$130M

Broadmeadows Mine Moranbah, QLD \$76M

Royal Hobart Hospital Bridge Hobart, TAS \$6M

RAAF Amberley Radar Facility Amberley, QLD \$3.3M

Glenlyon Pedestrian Bridge Gladstone, QLD \$500K North Curragh Rail Line Blackwater, QLD \$15M Waste Transfer Station Magnetic Island, QLD \$2M More http://hutchi.es/civilinfra

COMMERCIAL

Hutchies understands business. We know the pain points and challenges and drivers. Our commercial sector clients trust us to deliver remarkable workplaces for their people and memorable showrooms for their customers.



Robina Automall Robina, QLD

CLIENT Von Bibra Motors

COMPLETION 2015

VALUE \$6.7M



420 on Flinders Townsville, QLD

CLIENT Lancini Group & Ergon Energy

COMPLETION 2013

VALUE \$43M



Youi Headquarters Sippy Downs, QLD

CLIENT Youi Properties
COMPLETION 2017
VALUE \$49.5M

ADDITIONAL PROJECTS

Sunny Coast Mazda & Hyundai Noosaville, QLD \$4M Mondelez Innovation Hub Ringwood, VIC \$2.5M ICON Tower A Ipswich, QLD \$74M

Hobart Central Redevelopment Hobart, TAS \$60M

Crowe Horwath Workplace Hobart, TAS \$200K

Centacare Regional Office Rockhampton, QLD \$3M

NAB Refurbishment Murwillumbah, NSW \$1M

Ergon Energy Depot Roma, QLD \$2.7M

NDIS Centres NSW & NT \$1M

Jaguar & Land Rover Rockhampton, QLD \$4M Blundell Blvd Offices Tweed Heads, NSW \$2M

More http://hutchi.es/commercial

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COMMUNITY

Our evolution as a family business has seen Hutchies embrace opportunities to participate in community construction initiatives. From public green spaces to libraries, courthouses and charity facilities, these projects are a big part of who we are, what we believe in and what we do.



Holy Spirit Aged Care Community Westcourt, QLD

CLIENT Holy Spirit Care Services

COMPLETION 2012

VALUE \$20M



Gympie Aquatic & Recreation Centre Gympie, QLD

CLIENT Gympie Regional Council

COMPLETION 2017

VALUE \$17M



Pizzey Skatepark Miami, QLD

CLIENT Gold Coast City Council

COMPLETION 2009

VALUE \$1M

ADDITIONAL PROJECTS

Broncos TACF Red Hill, QLD \$19.3M Gladstone Coal Exporters Precinct QLD \$29.8M Holy Tantra Buddhist Statues Campania, TAS \$300K

Fortescue Golf Club Newman, WA \$500K

Surfing Australia Casuarina, NSW \$500K

Qld Ambulance Service State Wide, QLD \$19M

Cooroy Library & Digital Hub Cooroy, QLD \$6.5M

2nd War Memorial Pool Rockhampton, QLD \$3.3M

Village Life Grafton, NSW \$2.5M

Quad Park Stadium Kawana, QLD \$XM

Townsville Cowboys Leagues Club QLD \$5M

More http://hutchi.es/community

EDUCATION

One of our first ever projects back in 1912 was a school and it's a sector we've remained aligned to ever since. Hutchies has built a reputation across the breadth and depth of learning facilities. Our work includes flexible learning centres, primary and secondary schools, tertiary laboratories and facilities, and student accommodation.



Cairns Special School Woree, QLD

CLIENT QLD DET
COMPLETION 2017
VALUE \$20M



James Cook University North Queensland

CLIENT James Cook University
COMPLETION 2017

VALUE \$82M



UTAS Student Accommodation Launceston, TAS

CLIENT University of Tasmania
COMPLETION 2015
VALUE \$14M

ADDITIONAL PROJECTS

AEIOU Centres SA & QLD \$3M

La Trobe University State Wide, VIC \$30M

Queensland State Schools State Wide \$500M

UoW Student Accommodation NSW \$119M

Shalom College Bundaberg, QLD \$4M

Central Queensland University State Wide \$15M

Southern Cross University NSW & QLD \$50M

Rosny College TAS \$1M

University of the Sunshine Coast QLD \$35M
Australian National University ACT \$30M
Byron Bay Primary School NSW \$1.8M
More http://hutchi.es/education



Sunshine Coast Private Hospital Breast Screening Clinic Kawana, QLD

CLIENT UnitingCare Health

COMPLETION 2017

VALUE \$82M



Cairns Hospital Cairns, QLD

CLIENT Queensland Health

COMPLETION 2017

VALUE \$82M



Queensland Community Care Units State Wide, QLD

CLIENT Queensland Health

COMPLETION 2017

VALUE \$82M

ADDITIONAL PROJECTS

Gympie Radiology QLD \$3.2M Charleville Hospital QLD \$1M

CSIRO Refurbishments Clayton, VIC \$19M

Royal Hobart Hospital TAS \$8M

Toowoomba Surgicentre QLD \$4M

Thursday Island Dental Clinic QLD \$2M

Royal Flying Doctor Service Mt Isa, QLD \$5.4M

Sunshine Coast Private Mental Health QLD \$8.5M

Hobart Private Hospital TAS \$2M GP Superclinics NSW & QLD \$10M Theodore Private Hospital QLD \$1.5M

More http://hutchi.es/health

HOSPITALITY & TOURISM

We love creating structures for people to relax and play in. Luxurious hotels, funky bars and clubs, and various social and tourist destinations all feature in our portfolio. Our work in this space ranges from greenfield to complex brownfield refurbishments where our clients needed to stay operational throughout the works.



The Ville
Townsville, QLD

CLIENT Echo Entertainment

COMPLETION 2017 VALUE \$18M

Twin Towns RSL Redevelopment Tweed Heads, NSW

CLIENT Twin Towns Services Limited

COMPLETION 2013

VALUE \$20M



Bells Reach Visitor Centre Caloundra, QLD

CLIENT Stockland
COMPLETION 2014
VALUE \$1.5M

ADDITIONAL PROJECTS

Chinderah Tavern NSW \$1.4M

City Golf Club Toowoomba, QLD \$1.5M

RACV Resort Noosa, QLD \$4M

Shangri-La Hotel Lounge Cairns, QLD \$500K

Grand Chancellor Refurbishment Hobart, TAS \$500K

Shamrock Hotel Upgrades Mackay, QLD \$2.4M

Seahaven Resort Noosa, QLD \$15M

Moranbah Workers Club ${\tt QLD}\ \$2{\tt M}$

Wandoan Bushlander Motel QLD \$2M Casuarina Recreation Club NSW \$2M

Alpen Ridge Hotel Hokkaido, Japan \$17M

More http://hutchi.es/hospitality

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INDUSTRIAL

Industrial clients have specialist requirements unique to their sector. From warehouse storage to factory and processing upgrades, Hutchies has developed a reputation for appreciating the technical needs of industry.



Allied Mills Factory
Tullamarine, VIC

CLIENT Allied Mills

COMPLETION 2014

VALUE \$5M



BGW Warehouse Karratha, WA

CLIENT Metalsea Pty Ltd

COMPLETION 2013

VALUE \$4M



Simon National Carriers East Arm, NT

CLIENT Simon National Carriers

COMPLETION 2012

VALUE \$6.5M

ADDITIONAL PROJECTS

Mainstream Aquaculture RAS Werribee, VIC \$13M Clarence Valley Council Depot Grafton, NSW \$12M Knauf Plasterboard Factory Burnett H., QLD \$20M BOC Gas Bulk Site Works Gladstone, QLD \$1M Jewel Fine Foods Facility Banksmeadow, NSW \$30M Skreeting Facility Cambridge, TAS \$XM Harvey Norman Warehouse Bundaberg, QLD \$3M Mackay Reef Fish Mackay, QLD \$5M Cement Australia Silos Bulwer Island, QLD \$15M Ludowici Warehouse Pinkenba, QLD \$18M Transpacific Industries East Arm, NT \$6M More http://hutchi.es/industrial

MIXED USE

Hutchies has created some of the most iconic precincts that people live, work and play in. Combining stylish urban living with chic retail and contemporary office space has become a Hutchies hallmark.



Princes Wharf No. 1 Hobart, TAS

CLIENT The Crown in Right of Tasmania

VALUE \$14M

COMPLETION 2011

t of Tasmania



Cairns Foreshore Redevelopment Cairns, QLD

CLIENT Cairns Regional Council COMPLETION 2012

VALUE \$10M



Capri on Via Roma Isle of Capri, QLD

CLIENT Capri on Via Roma Pty Ltd
COMPLETION 2013
VALUE \$30M

ADDITIONAL PROJECTS

Gladstone Central Plaza QLD \$22M

JLF Mixed Use Precinct Nerang, QLD \$14M

Esk View Terraces Launceston, TAS \$2.5M

Nebo Road Centre Mackay, QLD \$2.2M

Ashmore Mixed Use Precinct QLD \$6M

Hobart Central Redevelopment TAS \$61M

The Grand Redevelopment Rockhampton, QLD \$3M

Ballina Riverside Precinct NSW \$12M

The Village Burleigh Heads, NSW \$11M
Aspex Complex Gladstone, QLD \$20M
Marina Quays Werribee South, VIC \$30M
More http://hutchi.es/mixeduse



Hayman Island Villa Hayman Island, QLD

CLIENT Permanent Trustee Australia

COMPLETION 2010

VALUE \$8M



Queens Walk Housing Launceston, TAS

CLIENT DHHS

COMPLETION 2014

VALUE \$5M



G30 - The Curtis Gladstone, QLD

CLIENT Stokestone

COMPLETION 2014

VALUE \$14M

ADDITIONAL PROJECTS

Fortyfive Lawson Byron Bay, NSW \$11M Botanique Stage 2 Robina, QLD \$19M Breeze Apartments Mooloolaba, QLD \$18M

Beach Life Homes Casuarina, NSW \$7M

Low Head Beach House TAS \$1.5M Alinda House Dural, NSW \$2.5M The Garland Coolangatta, QLD \$22M

Palm Island Housing QLD \$11M

Newtown Apartments Toowoomba, QLD \$2M

Kingsmill Apartments Port Hedland, WA \$6M

Gray Street Units Mt Isa, QLD \$5M

More http://hutchi.es/residential

RETAIL

Retailing has become about more than shifting product – it's about the experience. We are continuing to work with our long standing clients to explore new ways to deliver these experiences for consumers.



Coles Supermarkets Australia Wide

CLIENT Coles Property Group

COMPLETION 2017

VALUE \$120M (140+ stores)



Central Townsville, QLD

CLIENT HIGB Pty Ltd

COMPLETION 2008

VALUE \$37M



Casuarina Village Casuarina, NSW

CLIENT CVS Lane Capital Partners COMPLETION 2016

VALUE \$11M

ADDITIONAL PROJECTS

Eastside Village Toowoomba, QLD \$6M

Bunnings Warehouse State Wide, QLD \$25M

Target Australia State Wide, QLD \$20M

Chinderah Service Centre NSW \$6.5M

Kmart Australia State Wide, QLD \$15M

Mitre 10 Norfolk, TAS \$2.5M

Oasis Shopping Village Palmerston, NT \$7M

Masters Home Improvement NSW & QLD \$69M

United Petroleum State Wide, QLD \$6M

Broken Hill Village NSW \$25M Zuccoli Plaza Palmerston, NT \$11M

More http://hutchi.es/retail

Your truly local, national builder.

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