



Grinspoon serves it up...

PM's praise for creed of quality and decency

PRIME Minister Julia Gillard said Hutchinson Builders was an exemplar for the Australian construction industry.

Speaking at its centenary celebrations at the RNA Showgrounds in Brisbane during July, Ms Gillard said Hutchies had a great reputation for being a decent and co-operative employer who offered good wages and conditions, safe workplaces and who valued everyone who worked for it.

"What started as a Queensland story, is now truly an Australian story of success," she declared.

"You have taken Hutchies around the nation and it happened because of each and every one of you – men and women who care about quality, good workmanship and having pride every day in what you do.

"Hutchies is a company

with a great past and an amazing future and it's a wonderful point of continuity that (tonight's) centenary celebration is in the grandstand that was built by Hutchies in 1922 – built with quality and built to last, which says everything about the business of Hutchinson.

"The way Hutchies have approached their business across 100 years is a tribute to each one of you.

"Survival has been possible through the sheer decency of this business and the way in which the Hutchinson creed has been to embrace family, friends and to include everyone in the benefits and prosperity of the business.

"That is the biggest clue to your survival over 100 years.

"We see Hutchies' name not only in residential buildings, but in public build-



Julia laps it up... Prime Minister Julia Gillard was delighted by the reception she received at Hutchies' centenary celebrations in Brisbane.

ings – court houses, schools, hospitals and libraries – all of the things our community values.

"Now we see you in civil

and industrial works, like power stations and road-works, always building facilities that make a real difference to people's lives.

"You do great work to support your families and in turn your families are proud of you and what Hutchies has achieved."

Ms Gillard said Hutchies had had a remarkable journey, having been there from the first optimistic decade after Federation, through two world wars, the Great Depression, the post war migrant boom that shaped the nation, the hard economic restructuring of the 80s and 90s and the global financial crisis.

"Hutchies has literally seen it all – a magnificent century and not out," she said.

"I hope that one of my distant successors gets to celebrate your bicentenary in another 100 years to come.

"I came tonight for one reason and one reason only – and that is to say Happy Birthday Hutchies!"

Message from Managing Director

HUTCHIES' 100th Birthday Party at the RNA was the perfect celebration epitomising the culture that is Hutchinson Builders.

More than 4,000 friends joined the Prime Minister and Grinspoon to recognise the achievements of one of the oldest and most successful builders in Australian history.

The party was the tenth of 17 the company is holding around Australia to celebrate its centenary.

Many of the photographs and stories in this special edition paint the picture.

Third generation Jack Hutchinson is very much responsible for the evolution of the fun culture within Hutchies.

Although it would be an understatement to suggest that fourth generation Scott hasn't



wholeheartedly embraced and enhanced Jack's direction.

Despite Scott's public image as the "Director of Fun and Entertainment", he has an intellectual hold on Hutchies that is second to none.

The company has a forward order book of work across Australia that should result in revenues of around \$1.2 billion in the 2012/13 year.

It's quite a balanced book spread relatively evenly across all states and territories.

Hutchies' capacity to operate in all segments of the market – big and small – in almost any geographical location supported by its almost unequalled ability to draw people from its huge workforce, whether they be managers or trades, and quickly position them on projects provides a real competitive edge,

particularly in difficult economic environments like we are currently enduring.

We will continue to promote our direct employment model supported by our in-house apprentice and cadet training machine which currently comprises 137 apprentices and cadets.

We expect the next couple of years to be pretty competitive and extremely tough but, equally, we feel relatively well positioned to handle whatever needs to be confronted and in the usual proactive Hutchies' way.

– Greg Quinn, Managing Director

Heartfelt thanks from Jack

JACK Hutchinson has offered a personal thankyou to members of the Hutchinson Builders' family.

Speaking at the Brisbane centenary celebrations, Jack thanked the wives, husbands, families and partners who support the men and women who work at Hutchies.

"This is especially relevant since we have started doing so much resource sector work," Jack said.

"Many families have been relocated and many others have had to cope with fly-in fly-out conditions which is not easy on family life.

"From the team leaders to the women and men in our offices and on our sites, it's the people who make a company.

"While I want to thank my own family for their support over the years, it's equally important to thank you and your family.

"Your hard work and sacrifices are much appreciated!"

Jack also gave personal thanks to Kellie Williams,



After driving Hutchies as Managing Director and Chairman for many years, Jack Hutchinson expressed his appreciation for the support he had received along the way, particularly to wife June who has been beside him on the journey.

Board member who looks after banking and properties and Steve Norton, Board member

and Chief Accountant. "And Greg Quinn is the best managing director I have ever seen and Scott

agrees," Jack added. "Scott, chairman of the Board, has given his life to the company."

Jack also thanked wife, June, and daughters, Lindy and Bic and son, Ken.

People the priority in world financial crisis



HUTCHIES' vowed to look after its people in the face of the global financial crisis, according to Managing Director, Greg Quinn.

Speaking at Hutchies' centenary celebrations in Brisbane in July, Greg (pictured) said the Board adopted a simplistic position to counter the GFC which emerged in 2008.

"Our people delivered for the company in the good times and the company felt it was its responsibility and obligation to deliver for our people and their families in the tough times," said Greg.

"Rather than adopt the traditional approach and contract, put people off and bed down until the economy improved, Hutchies decided to expand geographically and go into every market to provide as many opportunities as possible to secure work.

"Our sole objective at the time was to keep all of our people employed – whatever it took," Greg said.

During the tough times since 2008, Hutchies has opened seven new offices around Australia, grown annual revenues to around \$1.2 billion, increased staff numbers to 1240 from 650 five years ago and expanded into the resource sector in Queensland and Western Australia.

Greg said that, of the \$1.2 billion turnover in the year just gone, \$450 million was in traditional construction in Queensland, \$300 million was in traditional construction in all other states and territories and \$400 million was in the resource sector.

"While we consider Hutchies' strategy over the past few years to counter the GFC and current position in the marketplace to be positive, it has had a marked impact on many of our people's lifestyles,

"Having to work away from home and all that comes with it, is not easy for anyone," said Greg.

"However, at the end of the day, we're pretty happy with our place in the sun at

the moment."

Greg said Hutchies had powered on through two world wars, successive depressions and booms and experienced all the traditional challenges confronted by builders of its era.

"While Hutchies had its ups and downs during the first 50 years, Jack's and Scott's predecessors laid the foundations for what was to come," said Greg.

"However, there is no doubt the past 50 years belongs to Jack and Scott – the third and fourth generation Hutchinsons."

Greg took the centenary celebrations as the occasion to name Scott's son, Jack, the most likely fifth generation Hutchinson to head up the company.

"Jack and Scott won't say this, but it's a fact – Hutchies is one of the oldest and most successful builders in Australian history," said Greg.

"This success story is no fluke – it has been a century in the making.

"Building is in the Hutchinson bloodlines and so is success – all four generations of them to date and, hopefully, with a fifth in waiting."

I HAVE just watched *Undercover Boss Australia* and have to say your CEO, J Hutchinson, was brilliant.

Makes me wish I was lucky enough to work for your company here in the UK.

Well done to you all.
– Jim McBride

•••

I LIVE in Portland, Oregon, USA, and saw a TV show last night with your Chairman, Scott, underground in disguise and interacting with various employees.

Great show, great commitment on his behalf, great company and a great culture.

Having lived in the USA, I have seen the flip side of the elite.

Happy for the Hutchinson employee family.

Tell Scott, it was moving and I would work for him for free!!

Regards,
Amar Samra

•••

I JUST finished watching the episode (*Undercover Boss*) featuring Hutchinson Builders and had to make a comment.



How heart-warming and encouraging to see the boss of a major corporation care about what really happens in the ranks.

And then to see the employees thanked and rewarded, I couldn't believe my eyes.

Thank you Scott Hutchinson!

I think for many employees, being appreciated is just as important as the paycheck, but the paycheck is what pays the bills.

Should you open an office in the States, I am an administrative specialist and would be thrilled to work for your firm!

Sincerely,
Myrna Stevens,
Springfield, Missouri, USA

•••

WE opened the doors this afternoon to our first High Performance Centre camp in the new building.

I just wanted to drop you a line

and say thank you so much to you and your team at Hutchies.

You have fantastic staff and their dedication and work ethic and people skills are outstanding.

My experience with Grant, Shane and Steve and the other Hutchies' staff on site has been excellent. I have nothing but positive to pass on about their approach to the job.

I will thank them personally but please pass on our sincere thanks from myself and Surfing Australia.

Your team were excellent to deal with and their 'make it happen' attitude was certainly appreciated.

Above all, the building is incredible and we are very happy with the final product.

– Andrew Stark
Chief Executive Officer
Surfing Australia

•••

ON behalf of the management team and staff at Tweed Heads Service Centre, we would like to thank all of you at Hutchinsons Builders who were part of the refit at our site.

Staff and management were always treated with respect and communication with issues were dealt with professionally and efficiently with a minimal impact to our continued service to our customers and stake holders.

Many of us have forged great working relationships along with friendships and, although we are happy to be back to a normal working environment, I am sure you all will be missed as you have become part of our working family here at Tweed Heads Service Centre.

We look forward in catching up in the near future in a more casual environment for some laughs and reflection of the past few months.

Yours Sincerely,
Cathrine Bracka
Department of Human Services
Tweed Heads/Murwillumbah,
Centrelink



Mackay marks a m



ONE good result to come from the global financial crash is Hutchies' office in Mackay, where team members took over the local 100-year-old Town Hall in June as part of the company's own national centenary celebrations.

Levi Corby, Hutchies' team leader in the Mackay region, said the Mackay office had been established three years ago as part of Hutchies' counter attack on the GFC.

He told guests that Mackay was initially resourced with people out of the Tweed office which had been hit heavily by the GFC.

"Thanks to the team members and their partners and families who were prepared to make the move north to Mackay when it was necessary," Levi said.

"The traditional way of doing business still exists in Mackay and relationships are built on commitment and loyalty, values which are shared by Hutchies' culture.

"We have built friendships that go beyond the workday and have established trading relationships that will continue for another century to come.

"Hutchies is committed to a long term relationship





milestone

with Mackay and we are here to build a local brand and reputation as a quality constructor."

Levi thanked team members and their families and friends for their tireless efforts, continued flexibility and dedication to Hutchies.

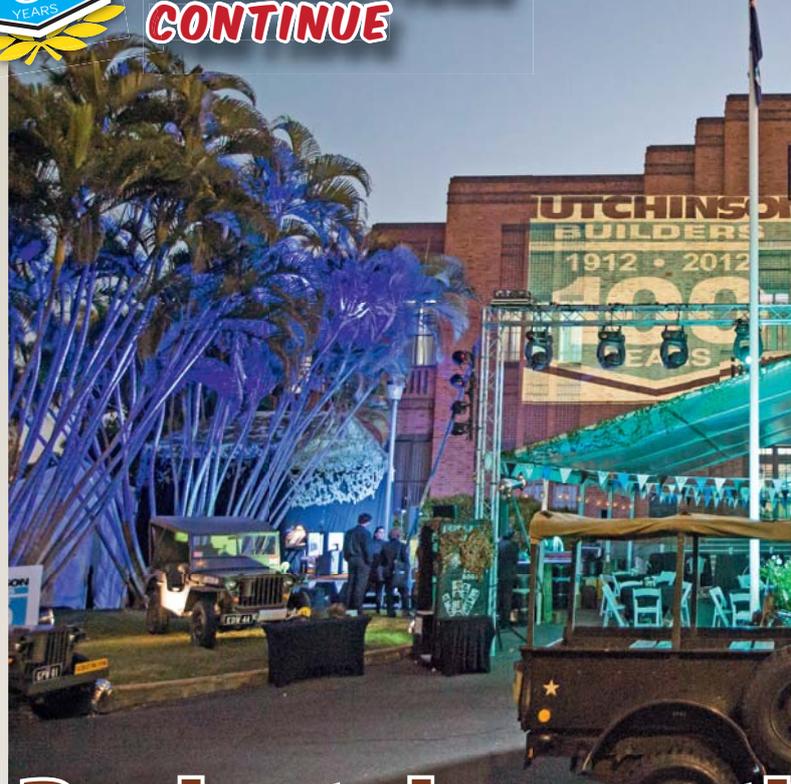
"Thanks also to our subcontractors and suppliers for their service, commitment and hard work," he added.

"As well, we are thankful to our clients for their trust and we hope we have met and exceeded their expectations."

Levi said Hutchies had been a cornerstone of construction in Australia for a century with a backbone built on the strong values and true commitment of the Hutchinson family.

Levi said that, although the Mackay office had opened in 2010, Hutchies was no stranger to the Whitsunday region, with its first local project being at Airlie Beach almost four decades ago.





Rocky takes on the

GUESTS dressed for the occasion when Hutchies held its centenary celebrations in the Rockhampton City Hall in June.

Hutchies built the City Hall which opened in 1941 and centenary celebration guests adopted a WW2 theme for the party.

Wayne Lauga, Hutchies' Rock-

hampton region manager, said although Hutchies had been affiliated with the region since the early 1900s, the local office had been in operation only since July 2010, in response to the global financial crisis.

Wayne said that, in two years, the Rocky office had delivered





the roaring forties

major projects including the first FINA accredited Olympic swimming pool outside Brisbane, the New Churches' multi-storey office complex, a number of kindergarten facilities as well as apartment developments in Gladstone.

"We strive to improve and be the builder of choice to all current and prospective clients, subcontractors and suppliers," Wayne said.

"The industry and economy have necessitated that we diversify into non-core services such as civil, infrastructure and mining works.

"I have a bias to Rockhampton and Central Queensland - having been born and bred here.

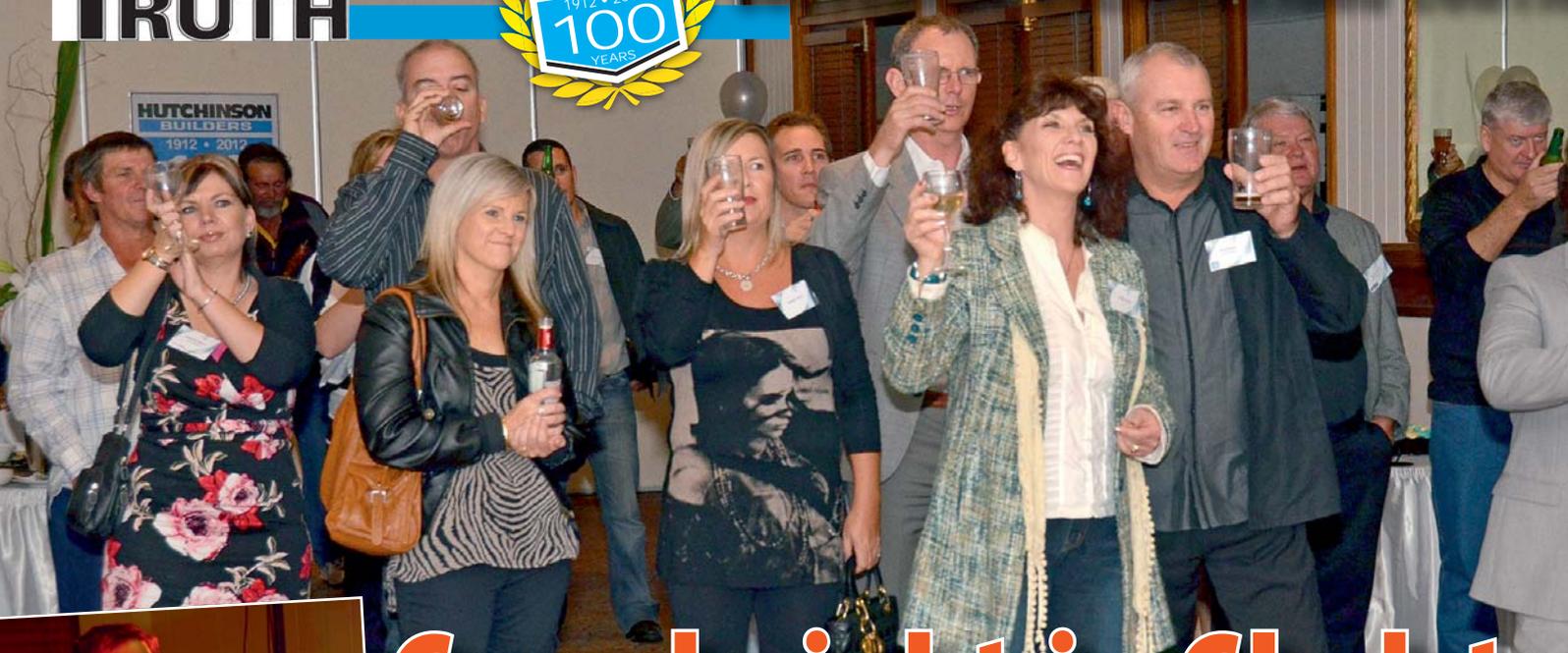
"There is no location with more potential to take advantage of the growth in and around central and

western Queensland than Rocky.

"We are central to the pending projects on and off the Capricorn Coast and through the resource rich mining areas to the west.

"With a dedicated team, we will ensure that Hutchies will maintain a strong presence for many years to come and always be associated with quality products and outcomes for our clients," said Wayne.





Grand night in Gladstone

THE Grand Hotel in Gladstone was a grand location to celebrate Hutchies' centenary in June and to celebrate its two years' presence in Gladstone.

Gary Turner, Hutchies' Gladstone region manager, told guests that Hutchies had established its Gladstone office two years ago to service central Queensland and the Bowen Basin.

"That was in response to the global financial crisis and we are really pleased with our Gladstone team results – the prospects look great and we are here for the long term," Gary said.

He added that he wanted to thank personally all the members of his Gladstone team both new and old.

"To create a successful team, it takes continued commitment from all its members to work to the common goal of producing a quality building product ... and they have done an exceptional job," Gary said.

"Even more deserving of praise, are the families and partners of team members who have continu-

ally put up with us being away from home for extended periods of time.

"For those who were prepared to uproot their lives and move to this great town of Gladstone, Hutchies thanks you," he said.





HUTCHIES' TRUTH

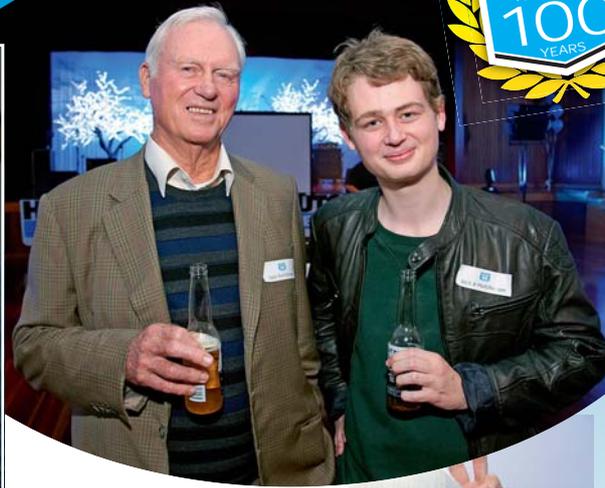


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Party se



SATURDAY nights in the mining community of Moranbah are usually huge, but Hutchies' centenary celebrations at the Moranbah Community Centre set a new record for The Bah on June 23.

Almost 600 guests were led by Mark Seymour (Hunters and Collectors) to rock the night away.

Chris Stevenson, Hutchies' project manager heading up Broadmeadow, Peak Downs and Daunia, said Hutchies had more than 450 people spread throughout Moranbah and Dysart, working on a range of mine, residential and commercial projects.

"Most have been there since Hutchies established its presence in the Bowen Basin three years ago and



ets The Bah high

we are proud of their integration into the local community at business and social levels," said Chris.

"Hutchies has looked after its clients, employees, subbies and suppliers through thick and thin and that has been achieved through strong leadership based on core values like fairness, respect, humility, empathy, honesty."

Chris proposed a toast to the many clients who had placed their faith in Hutchies to deliver the goods and to the leadership shown by successive generations of the Hutchinson family.

Kev Whitaker – acknowledged as the pioneer of Hutchies' Bowen Basin experience – said Hutchies had been around for 100 years due to the vision and foresight of senior people.

"Three years ago, with the arrival of the GFC, Hutchies was able to secure new projects and mobilise into an area that was well outside of their traditional construction and business model," said Kev.

"All of us have had to learn and adapt to a whole new culture that comes with working in this area and environment.

"But now there is a new group of Hutchies' employees who will spread their knowledge to those who will walk after us for the next 100 years."

In closing, Kev said generosity was a quality that Hutchies possessed, but for which it sought no recognition.





Brisbane performs in the main arena

THE Exhibition (Ekka) came early for 4000 guests at Hutchies' centenary celebrations at the RNA Showgrounds in Brisbane in July.

For the night, Hutchies created all the fun of side-show alley in the main arena – in front of the Ernest Baynes pavilion built by Hutchies back in 1922.

The alley included bars, food stalls, rides, knock 'em downs, laughing clowns, photo stall, shooting gallery and a huge stage which featured appearances by Prime Minister Julia Gillard and Grinspoon.

Catering included dagwood dogs, hot chips, pizzas, fairy floss and other carnival favourites.

The night was capped off with a brilliant fireworks display.

Chairman Scott Hutchinson said

Hutchies' 75th party in 1987 had 300 people at Tattersall's Club.

"We could never have predicted what our centenary would look like," Scott said.

"But in 1987, Dad and I were yet to meet the game changing, rep league playing, hammer swinging, apprentice training, high-rise jumping, mine field dominating, Ipswich dwelling, government swaying, turbo charged Swanbank Powerhouse Gregory Denis Quinn – our current managing director.

"The last 10 years have been an amazing trip and I feel it's just starting."

Scott also thanked Hutchies' directors, clients, subbies, suppliers and team members for their contributions to success over the past 100 years.



Hutchies' 100th future dates

Maroochydore: Thur, September 13 – Maroochy Life Savers

Noosa: Wed, October 10 – Quad Park Stadium

Hobart: Wed, October 24 – Princess Wharf

Melbourne: Thur, October 25 – Melbourne Office

Perth: Fri, November 2 – Government House Ballroom

Port Hedland: Date & Venue TBA

Karratha: Date & Venue TBA





Lyle Ellis (centre) site manager, St Benedict's Catholic College, Mango Hill, and his brothers, Hilton and Quentin, recently climbed to Mount Everest Base Camp to raise money for the Leukaemia Foundation in memory of their sister, Juanita. Despite the eight-day climb and a temperature of -22°C, they look pleased with their efforts which raised \$2000 for the charity.

TRAVELLING UNDIES

LEFT: Young Jarrah Adkins in Hutchies' gear looks like following in the footsteps of his father, Luke, from Hutchies' Tweed office.



RIGHT: Avid readers of Hutchies' Truth recently expressed concern over the non-appearance of serial Hutchies' Undies pest, John Mason, in recent editions. But rest easy dear readers, John explained he had been busy seeking new destinations to take his Undies and is back with a vengeance with some exotic locations in South America. In this issue John and his Undies can be seen straddling the Equator in Ecuador, at latitude zero, with a foot in each hemisphere.



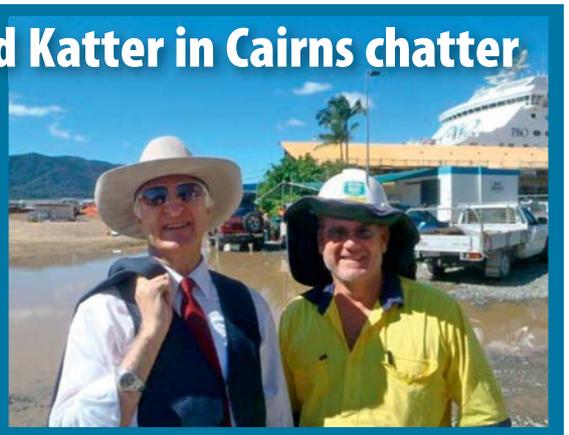
Gladstone Port Authority job Stockpile 22 is a new coal handling facility being built by Hutchies which includes a 165 metre tunnel.

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 Picture us on Instagram: [hutchies1912](http://www.instagram.com/hutchies1912)
 See our company page on LinkedIn: http://www.linkedin.com/company/91031?trk=pro_other_cmpy



Kent and Katter in Cairns chatter

Easily recognised Queensland MP, Bob Katter, recently visited Hutchies' Cairns Foreshore Development site currently underway and was pictured with site manager, Kent Beavon.



New crane island bound

The new 100 tonne Terex crane acquired by Hutchies' building industry supplies before its despatch to Groote Island.



Sleep-out secret weapon



HUTCHIES' Mick Connolly from Tasmania had a secret weapon to help him survive one of Australia's coldest locations for his St Vincent de Paul's sleep-out in a cardboard box to raise funds for the homeless.

Mick said the CEOs' sleep-out was held on the longest night of the year – and it felt like it.

"The temperature came up from the expected frosty low of -1°C at about 2:36am," said Mick

"I know this because that was the

exact time half my cardboard house came down in the sudden wind that developed!"

More than 50 people slept out in Aurora Stadium in Launceston and raised an average \$2,025 each.

Mick's effort raised almost \$4000, which included a dollar-for-dollar subsidy from Hutchies – putting him well above the average.

Mick said his Hutchies' hat – "bald man's secret weapon" – had helped in his marathon effort.

Pearler of a fundraiser



Rob Leck, site manager; George Borg, GT Tiling Queensland; Shane McGough, contract administrator; and Kate Byrne, labourer, dressed for a barbecue.

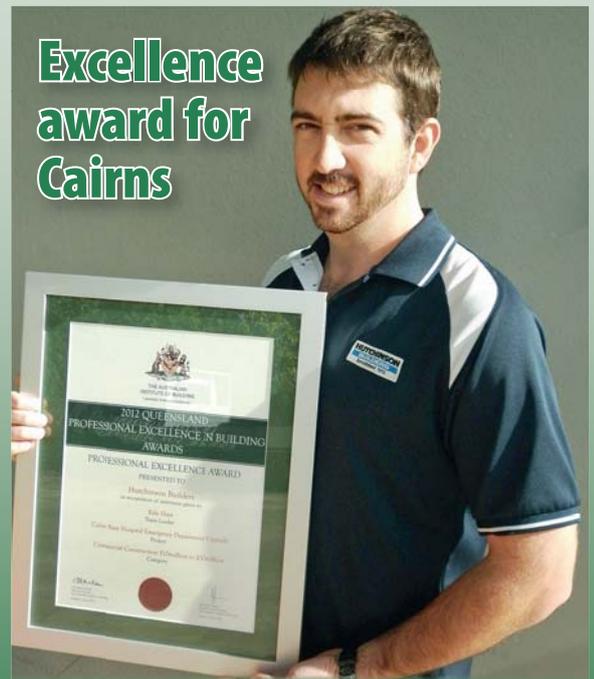
A MEN'S health fundraiser hosted recently on site at the Sea Pearl project in Mooloolaba raised \$8,500 for the Men of League Foundation.

Organiser of the fancy dress barbecue, Hutchies' Rob Leck, gave a big thanks

to chairman Scott Hutchinson for donating \$1000 and to Mick Crocker for allowing the fundraiser to go ahead on site.

He also thanked subbies and suppliers who gave generously.

Excellence award for Cairns



HUTCHIES' Kyle Hare won an Australian Institute of Building Professional Excellence Award for the Cairns Base Hospital Emergency expansion project.

Support continues for RAI

SCOTT and Mary-Jeanne Hutchinson were guests at the Royal Australian Institute of Architects awards and are shown with RAI president, Shane Thompson. Hutchies has sponsored the awards for the past 23 years.



Sunshine farewell

THE Sunshine Coast team farewelled Ken Best, site manager, on his recent retirement from Hutchies.

Ken and wife, Pam, are shown on his last day with Hutchies' Mick Crocker.

Rainbow warriors



The annual Men's Weekend Away saw all the usual suspects enjoy five days of fishing at Rainbow Beach.



Nick off to a flying start

OLYMPIC swimmer, Nick D'Arcy, wore his Hutchies' budge smugglers for a competitive edge in the St Peter's Lutheran College SPW Corporate Olympic Relay Challenge at Indooroopilly in Brisbane.

Organisers raised \$17,000 for Starlight Children's Foundation thanks to spirited bidding for prizes and sporting memorabilia at the breakfast.

IMAGE: NewsPix



Blue day for Queenslander

Siemens Australia's day at the races featured widespread entertainment which included a raffle with State of Origin jerseys as first and second prize.

Scott Hutchinson won the New South Wales prize ... and former Queensland player, Billy Moore, originator of the "Queenslander" chant, was on hand to make the presentation.

Great prizes to be won!

Scratch-its

If your Hutchies' Scratchie matches the lucky numbers listed you are a winner! To claim your prize telephone Hutchies on (07) 3335 5000.

Prizes compliments of Hutchinson Builders.

No.	Prize
24222	Hutchies T-Shirt
24374	Hutchies Undies
24455	Tape measure
24508	Hand Sander
24699	Hutchies Cap
24703	Jack's Tequila
24891	Paint brush set
24999	Hutchies T-Shirt
25007	Screw Driver Set
25111	Drill Bit Set

No.	Prize
25206	Hutchies Undies
25333	Chalk Line
25488	Jack's Tequila
25555	Paint brush set
25669	Hutchies T-Shirt
25717	Jack's Tequila
25840	Hutchies G-string
25932	Screw Driver Set
26004	Hutchies Undies
26151	Jack's Tequila

No.	Prize
26279	Tape measure
26308	Hutchies Cap
26483	Jack's Tequila
26500	Hutchies T-Shirt
26666	Hutchies Undies
26792	Hutchies T-Shirt
26807	Hutchies Undies
26929	Tape measure
27006	Hutchies Undies
27141	Hutchies Cap

No.	Prize
27199	Jack's Tequila
27300	Paint brush set
27543	Hutchies T-Shirt
27696	Screw Driver Set
27770	Drill Bit Set
28002	Hutchies Undies
28473	Chalk Line
28888	Jack's Tequila
28957	Paint brush set
29404	Hutchies T-Shirt

No.	Prize
29548	Hutchies G-string
29655	Screw Driver Set
29761	Hutchies Undies
29876	Jack's Tequila
29903	Tape measure
29985	Hutchies Cap
30000	Jack's Tequila
30122	Hutchies T-Shirt
30284	Hutchies Undies
30377	Chalk Line